

**PASCO COUNTY TOURIST DEVELOPMENT COUNCIL
FISCAL YEAR 2008-09
SPECIAL EVENT GRANT APPLICATION**

6. NAME OF EVENT/PROJECT: **The Orange Blossom Special BBQ & Bike Festival (Includes The Ride for Humanity)**_____

7. DATE OF EVENT/PROJECT: **Saturday, April 4, 2009**_____

8. LOCATION OF EVENT/PROJECT (address and/or specific location where event/project will take place):

Address **Saturday, April 4 – throughout the hills of East Pasco County, starting at The Dade City Business Center – 14950 U.S. Hwy. 301, Dade City, FL 33523**

City **Dade City**_____ State **FL**_____

9. NAME OF APPLICANT/HOST ORGANIZATION:

Legal Name **East Pasco Habitat for Humanity**_____

Address **15000 Citrus Country Drive – Ste. 420**_____

City **Dade City**_____ State **FL 33523**_____

Website **www.ephabitat.org**

10. CONTACT PERSON/TITLE:

Name **Karen Streaker**_____

Title **Director of Development & Public Relations EPHFH**_____

Telephone No. (**352**) **567-1444**_____

Fax No. (**352-567-6453**) _____

E-mail **kstreaker-epascoh@earthlink.net**_____

11. TYPE OF ORGANIZATION - IRS STATUS (TAX ID NO.)
If applicable, attach Articles of Incorporation, Bylaws.

FID No. **59-3252298**_____

12. ATTACH A LIST OF MEMBERS OF THE ORGANIZATION'S BOARD OF DIRECTORS. (See attached)

13. ATTACH A LIST OF PAID STAFF OF THE ORGANIZATION. (See Attached)

14. ATTACH MOST RECENT ANNUAL FINANCIAL REPORT FOR ORGANIZATION AND BUDGET FOR THE UPCOMING YEAR. (See Attached)

rider throughout the day over the hills of East Pasco County. There will be an optional ride for those who want to ride on The Withlacoochee Bike Trail only. That ride will begin and end at the Rt. 301 Trailhead just north of Dade City. All riders and guests of riders of all the rides will return to The Dade City Business Center for awards, lunch, live music and fun! The 2008 ride generated 42 rooms for the event.

Teams and Judges for the BBQ competition arrive starting on Thursday for the Saturday competition. There are mandatory meetings on Friday so all teams must be represented. A few teams have motor homes but the majority stay in motels. All judges and other Officials stay in motels -- there has to be a judge for each team. The FBA (Florida Bar-B-Que Association) has a large following of spectators who go from one competition to another within the State of Florida, Georgia and other neighboring states. Historically, teams, judges and spectators come, not only from Florida, but many other states including Tennessee, Alabama, Georgia, South Carolina, etc. We expect 30 professional and 10 backyard teams.

16. ANTICIPATED NUMBER OF LOCAL EVENT ATTENDEES: **500** _____

17. ANTICIPATED NUMBER OF OUT-OF-TOWN, OVERNIGHT ATTENDEES (include vendors staying overnight in this number): **277** _____

18. LIABILITY/MEDICAL INSURANCE? _____ No Yes Carrier: Chubb Companies _____

19. HAS VENUE/FACILITY BEEN SECURED? _____ No Yes
 If Yes, indicate location, contact and telephone number.
The Dade City Business Center – Jim Guedry 352-567-0600

20. HAS HOTEL(S) BEEN SECURED? _____ No Yes
 If Yes, indicate place(s), contact(s), telephone number(s)

<u>Hotel</u>	<u>Contact</u>	<u>Telephone Number</u>
Microtel Inn	Georgia Downey	813-783-2211
Dade City Hampton Inn	Mary Hollander	352-567-5277

21. ANTICIPATED NUMBER OF HOTEL ROOMS PER NIGHT:

<u>Day/Date</u>	<u>No. of Single Rooms (one person per room)</u>	<u>No. of Double/Double Rooms (up to four persons per room)</u>
Thursday, April 2, 2009	10	8(2 per room)
Friday, April 3, 2009	35	60(3 per room)
Saturday, April 4, 2009	6	15 (2 per room)

TOTAL ROOMS = 134 (Single Rooms will house 51 people; Double Rooms— 226 people)

Total People Staying Overnight – 277

24. AMOUNT OF FUNDING REQUESTED (only specific costs for out-of-County advertisements and promotional materials will be accepted):

\$3500.00_____

25. INTENDED USE OF THE FUNDS:

What plans have been made for out-of-County advertising/public relations/promotion of the event? Please provide details of activities, placements, and collateral materials, including the names of publications targeted, location of billboard, number of brochures to be produced, and where brochures will be distributed, etc.

Florida Cycling	\$800
National BBQ News	\$500
Post Cards (5000) –bicycling lists/BBQ Assoc.– printing	\$650
Brochures (1000) –for spectators, sponsors, bikers , BBQ (printing)	\$900
Postage for post card & brochure mailings	\$800
WebAdvertising–BBQ&Cycling	\$500
2500 Flyers – Mailing for Cook’s Class & Judge’s Class (postage & printing)	\$800
1000 copies of advertising dvd & advertising spot	\$450
TOTAL	\$5400

26. HOW WILL THE EVENT/PROJECT BENEFIT TOURISM IN PASCO COUNTY?

Sports tourism increase for East Pasco County. This event will be a regularly scheduled venue for bicyclists, not only from Florida but from numerous states. The unique terrain for Florida participants (the hills of East Pasco County) makes the area appeal to bicycling enthusiasts on a year-round basis. The introduction of the unique terrain through this event will bring return visits to the Dade City area for training and recreational riding throughout the year. The well-organized, clean and unique charity ride event supports Pasco County's mission to build on sports tourism and special events. This event will increase in participation each year and the advertising dollars spent to "spread the word" will continue to add to the success of the event.

The recreational bicyclist is drawn to East Pasco County and for the 2008 charity bike ride, we had many remarks by the cyclists that they would be bringing even more people to our event for 2009! We are on our way to build a "Recreational Tour" venue for future years. Additional advertising and promotion of this charity ride will add to tourism attraction and return visits to the Dade City area throughout the year.

The BBQ and Festival will draw an even larger amount of visitors to Dade City. It is our plan to have this be an annual festival event and to capitalize on promoting Dade City as a destination point and home of many great festival-type events. Again, advertising is of the utmost importance to make this happen. People love to eat and shop! Once they come to Dade City and see how unique the town is, they will be back.

27. HAVE YOU RECEIVED A PASCO COUNTY TDC GRANT IN THE PAST?

No X Yes

If Yes, indicate name and date of event/project and amount received.

The Ride for Humanity	2008	\$2950
The Race for Humanity	2007	\$3250
The Race for Humanity	2006	\$3222

28. IF YOU HAVE RECEIVED A PREVIOUS TDC GRANT, PLEASE PROVIDE COPIES OF ALL EVENT PROMOTIONAL MATERIALS, INCLUDING RADIO OR TELEVISION SCRIPTS, PRINTED FLIERS, ADS OR OTHER MATERIALS YOU PURCHASED WITH TDC GRANT MONEY. (ONLY PROVIDE MATERIAL ON THE MOST RECENT YEAR A GRANT WAS RECEIVED.) **(See Attached)**
29. WHAT RESEARCH DO YOU HAVE REGARDING THE DEMOGRAPHICS OF YOUR ATTENDEES? HOW DO YOU MEASURE THE SUCCESS OF YOUR EVENT? HOW DO YOU MEASURE THE EFFECTIVENESS OF YOUR PROMOTION?

Enthusiasts of bicycling have **discretionary income** to spend in our county. More and more bike riders are investing higher amounts of money in their bicycles and equipment as the recreational rider's choices of are becoming more varied and with the advent of the recumbent bicycles . Recreational bicyclists follow the tours and various rides offered-not only in their home states, but **travel to various venues is a norm for a lot of bicycling enthusiasts.**

BBQ competition teams and people who follow the BBQ schedule of events regularly devote Fall, Winter & Spring weekends for **travel to various states and contests to cook AND eat!** To be a first-year-venue on the BBQ circuit is not a "chancy" thing as the teams will come if the "payoff" in \$\$, recognition and sanctioned year-end points are given. This event is sanctioned by The Florida BBQ Association, the appropriate money will be given in all categories, and points will be gained for the teams competing at our event. **Local, as well as out-of-town visitors will come if the advertising program is carried out as planned.**

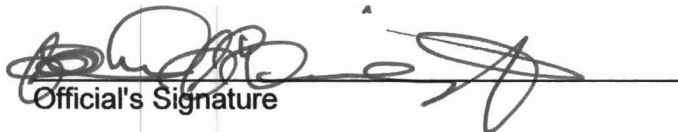
The **third piece** of this event is the **festival atmosphere** including vendors selling **arts/crafts** including jewelry, pottery, birdhouses and a myriad of other types of items. **BBQ as well as other types of food and beverages** will be sold on the event day. Community service organizations will be assisting Habitat for Humanity with the food and beverage sales as well as outside vendors for such items.

VERIFICATION

OFFICIAL WITH CONTRACTING AUTHORITY FOR THE ORGANIZATION

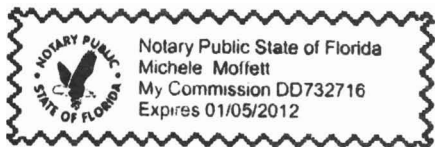
I HEREBY CERTIFY that I have read the foregoing application and that the facts stated herein are true and correct to the best of my knowledge and belief. I have read the Special Event Policies and Procedures and agree to comply with the policies and procedures therein as a condition of receiving grant funds.

Official Title; President/CEO
East Pasco Habitat of Humanity


Official's Signature

John J. Finnerty, III
Official's Name (Typed)

ON THIS 18th day of July, 2008, before me, the undersigned, a Notary Public in and for the State of Florida, personally appeared John J. Finnerty, III, to me known to be the person named in and who executed the foregoing document.

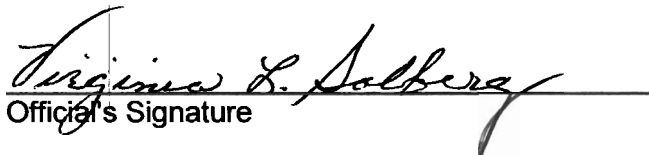


Michele Moffett
Notary Public
My Commission Expires: 11/5/12

CHIEF FINANCIAL OFFICER FOR THE ORGANIZATION

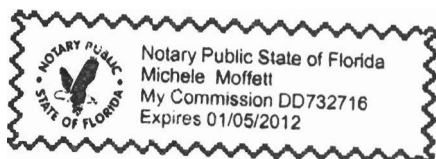
I HEREBY CERTIFY that I have read the foregoing application and that the facts stated herein are true and correct to the best of my knowledge and belief. I have read the Special Event Policies and Procedures and agree to comply with the policies and procedures therein as a condition of receiving grant funds.

Official Title: Accounting/Office Manager


Official's Signature

Virginia Solberg
Official's Name (Typed)

ON THIS 18th day of July, 2008, before me, the undersigned, a Notary Public in and for the State of Florida, personally appeared _____ to me known to be the person named in and who executed the foregoing document.



Michele Moffett

Notary Public
My Commission Expires: 1/5/12

CONTACT PERSON AS LISTED ON PAGE ONE OF APPLICATION

I HEREBY CERTIFY that I have read the foregoing application and that the facts stated herein are true and correct to the best of my knowledge and belief. I have read the Special Event Policies and Procedures and agree to comply with the policies and procedures therein as a condition of receiving grant funds.

Official Title: Director of Development & PR

Karen M. Streaker

Official's Signature

Karen M. Streaker

Official's Name (Typed)

ON THIS 18th day of July, 2008, before me, the undersigned, a Notary Public in and for the State of Florida, personally appeared Karen M. Streaker

to me known to be the person named in and who executed the foregoing document.



Michele Moffett
Notary Public
My Commission Expires: 1/5/12

East Pasco Habitat for Humanity Board of Directors
15000 Citrus Country Drive Ste. 420, Dade City, FL 33523
P.O. Box 1931, Dade City, FL 33526
Phone: 352 567-1444; FAX: 352 567-6453
E-Mail – epascoh@earthlink.net
www.ephabitat.org

Revised 7/15/08

Article III, Section 3.2 of the ByLaws states that "...a duly elected and qualified director shall not be eligible for re-election to the board of directors if he or she has served three (3) consecutive two year terms.

Richard Behnke
Chairman, Site Selection Committee
PO Box 129 San Antonio, FL 33576
Phone: 352-424-2211 © Fax: 352-588-0462
1st term 2006-2008, 2008-2010 rickbeh@msn.com
Owner, South Branch Ranch

Rosalyn Carr, Secretary
37325 Church Ave., Dade City, FL 33525
Phone: 352-521-5606 ext 228 (w), 352-521-3989 (h)
Fax: 352-521-6900 (813) 713-2426 ©
1st term 2001-2002, 2nd 2003-2004, 3rd 2004-2006,
4th 2008-2010
Rcarr@sacfcu.org
Loan Manager, San Antonio Citizens FCU

Lane Creech
14150 Sixth Street, Dade City, FL 33525
Phone: 352-567-5658(w), 813-340-5800 ©
1st term 2007-2009
Lane.creech@gmail.com
Owner, Classic Clothing by Lane, LLC

LeRoy Hauff
PO Box 67, Dade City, FL 33526
Phone: 352-567-9696 (h) 352-567-5111 (w)
Fax: 352-567-5914
1st term 2008-2009
lhauff@pascomotors.com
General Manager, Pasco Motors

Irene Dobson
39816 Cole Avenue, Zephyrhills, FL 33540
Phone: 813/782-2360
1st term 2005-2007; 2nd 2007-2009

Mary Eversmann
Family Support Chairperson
PO Box 791, Dade City, FL 33526
Phone: 352/521-5654 (h) 352/567-5628 (w)
1st term 2005-2007, 2nd 2007-2009
Bank of America

David Gaskin, Treasurer
8833 Handcart Rd., Zephyrhills, FL 33544
Phone: (813) 782-1184 (h)
1st term 2004-2005; 2nd 2005-2007; 3rd 2007-2009
dgpapa@wmconnect.com
Retired CFO, Withlatchoochee River Electric Co-Op

Jeanie Germain
14150 Sixth Street, Dade City, FL 33525
Phone: 352-567-5658(w), 352-585-3762 ©
jeaniegerm@gmail.com
1st term 2007-2009
President, Premium Title

Lowell Harris
37420 Meridian Ave., Dade City, FL 33525
Phone: (352) 523-2930 (w) (352) 567-3126 (h)
1st term 2004-2006, 2nd 2006-2008, 3rd 2008-2010
Retired Pharmacist

Camille Hernandez
37848 Bougainvillea, Dade City, FL 33525
Phone: (352) 567-2113 (h) 523-5050 x322 (W)
1st term 2006-2008, 2nd 2008-2010
chernandez@dadecityfl.com
Dade City Commissioner

John Henson
P.O. Box 517, Zephyrhills, FL 33539
Phone: (813) 782-0580 (w) Fax: 782-5914
1st term 2004-2006, 2nd 2006-2008, 3rd 2008-2010
jhensoncpa@verizon.net
Owner, John Henson CPA

Stan Holm
13100 Ft. King Road, Dade City, FL 33525
352-521-1150(w); 772-321-1900 ©
Fax: 352-521-1196 stan.holm@prmc.hma-corp.com
1st term 2007-2009
CEO, Pasco Regional Medical Center

Jerry Sterner

7050 Gall Blvd., Zephyrhills, FL 33541-1399
Phone: 813-783-6192 (w) 813-235-3150 ©
Fax: 813-779-6313
1st term 2008-2010 Jerry.sterner@ahss.org
Director of Marketing & Public Relations
Florida Hospital Zephyrhills

David Ostrander

33937 Williams Cemetery Rd. San Antonio, FL 33576
Phone: 352 588-8644
david.ostrander@saintleo.edu
1st term 2007-2009
VP St. Leo University Advancement

Wilton Simpson, Chairman

PO Box 721
Trilby, FL 33593
352-583-2509 (w); 813-355-7660 ©
1st term 2006-2008, 2nd 2008-2009
wmsmpson@msn.com
Owner/President, Simpson Environmental Services

Natalie Sotomayor, Chairman Elect

PO Box 1268, San Antonio, FL 33576
Phone: 813-714-9040(w), 813-714-9040©
Fax: 352-588-0975, sotomayorhomes@msn.com
1st term 2007-2009
President, Sotomayor Homes

Bud Stalnaker

PO Box 2149, Dade City, FL 33526
Phone: 352-523-1800(w), 813-713-3232©
Fax: 352-523-1880, bstalnak@fltraditionsbank.com
1st term 2007-2009
President & CEO, Florida Traditions Bank

Dave Tully

30302 Fairway Drive, Wesley Chapel, FL 33543
Phone: 813-973-2121 (w) 813-713-5420 ©
c21dtully@yahoo.com
1st term 2005-2007; 2nd 2007-2009
Bill Nye Realty

Gene Whitfield

5008 Gall Blvd., Zephyrhills, FL 33541
Phone: 813/783-9900 (w) 813/788-4624 (h)
genewhit02@yahoo.com
1st term 2005-2007; 2nd 2007-2009
Owner, Whitfield Funeral Home

Non-Board Support Personnel**Habitat Program Office**

15000 Citrus Country Drive Ste. 420
Dade City, FL 33523
P.O. Box 1931, Dade City, FL 33526
Phone: 352-567-1444; Fax: 352-567-6453
www.ephahabitat.org

Habitat Store ReStore

14940 Citrus Country Dr. Dade City, FL 33523
Phone: 352-523-2020; Fax: 352-523-2021

John J. Finnerty-President & CEO

352-523-1754(h) 352-206-7625 ©
E-Mail: edhfh@earthlink.net

Jenaro Aguirre-ReStore, 352-567-8864(h)**Michael Fremlin-Construction Supervisor**
352-585-1660 ©**Charlene Giella-Family Selection**

352-206-2681©

Amanda Vickers-Vol & Recycle Coord.

352-457-6235 ©

JoAnn Fiorelli-Recept. 813-713-3397©**Gary Hinson-ReStore, 352-424-1407 ©****Nicki Trapnell- ReStore Manager**

813-362-4824©
ephfhrestore@embarqmail.com

Ginny Solberg-Office Manager

352-999-1760 ©

Karen Streaker-Dir. of Development & Public Relations, 352-457-5325 ©**Bob Larkin-Contractor, 352-279-1906©****Jo Larkin-Mortgage Closings**

352-567-1241 (w) FAX: 352-567-0457

**PAID STAFF
EAST PASCO HABITAT FOR HUMANITY
July 16, 2008**

Full Time:

Office Staff:

John J. Finnerty, III

Karen Streaker

Ginny Solberg

Amanda Vickers

Joanne Fiorelli

ReStore Staff:

Gary Hinson

Niki Trapnell

Construction Staff:

Michael Fremlin

Year ended June 30, 2007

Financial Statements

(A Non-Profit Corporation)

**EAST PASCO HABITAT
FOR HUMANITY, INC.**

EAST PASCO HABITAT FOR HUMANITY, INC.
YEAR ENDED JUNE 30, 2007

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ADDITIONAL INFORMATION

Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards	13-14
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Judson B. Baggett, CPA, PA

Certified Public Accountants

Judson B. Baggett, MBA, CPA, CVA, Partner
Marci Reutimann, CPA, Partner

6815 Dairy Road
Zephyrhills, FL 33542
Phone: (813) 788-2155
Fax: (813) 782-8606

November 30, 2007

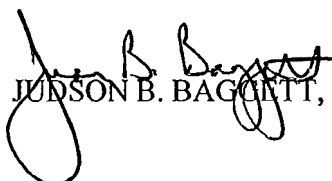
Board of Directors
East Pasco Habitat for Humanity, Inc.
Dade City, Florida 33525

We have audited the accompanying statement of financial position of East Pasco Habitat for Humanity, Inc. (a nonprofit organization) as of June 30, 2007, and the related statements of activity, cash flow, and functional expenses for the year then ended. These financial statements are the responsibility of East Pasco Habitat for Humanity's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of East Pasco Habitat for Humanity, Inc., as of June 30, 2007, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued a report dated November 30, 2007, on our consideration of East Pasco Habitat for Humanity's, internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.


JUDSON B. BAGGETT, CPA, PA

EAST PASCO HABITAT FOR HUMANITY, INC.
(A Non-Profit Corporation)
STATEMENT OF FINANCIAL POSITION
June 30, 2007

ASSETS:

Cash	\$	185,471
Certificates of Deposit		254,538
Construction in Process		127,194
Inventory - Restore		31,152
Inventory of Lots for Development		822,834
Prepaid Expenses		4,577
Non-Interest Bearing Mortgage Loans		1,031,448
Discount on Non-Interest Bearing Mortgage Loans		(517,450)
Equipment, Property and Improvements - Net		182,632
Escrow Funds		30,141
Other Assets		<u>1,980</u>
Total Assets		<u>\$2,154,517</u>

LIABILITIES AND NET ASSETS:

Liabilities

Bank Line of Credit Payable		179,674
Accounts Payable		16,871
Accrued Taxes on Income		8,583
Escrow Liability		17,124
Mortgage Note Payable		<u>384,014</u>
Total Liabilities		<u>606,266</u>

Net Assets

Unrestricted

Undesignated		1,034,253
Designated		<u>513,998</u>
Total Unrestricted		1,548,251

Temporarily Restricted

		<u>0</u>
Total Net Assets		<u>1,548,251</u>

		<u>\$2,154,517</u>
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The accompanying notes are an integral part of the financial statements.

See Accountant's Report.

EAST PASCO HABITAT FOR HUMANITY, INC.
(A Non-Profit Corporation)
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
June 30, 2007

CHANGES IN UNRESTRICTED NET ASSETS:	2007
Support and Revenues:	
Support:	
County Financial Assistance	\$ 306,959
Contributions and Memorials	342,050
Transfer to Homeowners	71,978
Contributions In-Kind	113,374
Mortgage Loan Discount Amortization	29,111
Rental - Housing	10,625
Total Support	874,097
Revenues:	
Restore Revenues	311,023
Restore Operating Cost	(255,693)
Taxes on Restore Income	(8,583)
Restore Net Revenue	46,747
Fund-raising Receipts	93,690
Interest Revenue	12,502
Other	2,053
Total Other Revenue	108,245
Total Support and Revenues	1,029,089
Expenses and Losses:	
Program Services	687,924
Supporting Services:	
Fund Raising	76,326
Management and General	80,502
Total Expenses and Losses	844,752
Increase in Unrestricted Net Assets	184,337
INCREASE IN NET ASSETS	184,337
NET ASSETS AT BEGINNING OF YEAR	1,363,914
NET ASSETS AT END OF YEAR	\$1,548,251

The accompanying notes are an integral part of the financial statements.
See Accountant's Report.

EAST PASCO HABITAT FOR HUMANITY, INC.
(A Non-Profit Corporation)
STATEMENT OF CASH FLOWS
June 30, 2007

Operating Activities	<u>2007</u>
Increase in Net Assets	\$ 184,337
Adjustments to reconcile support and revenue over expenses to net cash provided by operating activities:	
Transfers to Homeowners (Net)	(48,354)
Mortgage Loan Discount Amortization	(29,111)
Depreciation	14,112
Effect of Changes in Other Assets and Liabilities	
Decrease in Construction in Process	53,383
(Increase) in Restore Inventory	(26,975)
(Increase) in Lots for Development	(620,093)
Decrease in Other Assets and Prepaid Expenses	824
(Increase) in Net Escrow Funds	(10,650)
Increase in Accounts Payable & Accrued Expenses	<u>5,214</u>
Net Cash Provided (Used) by Operations	<u>(477,313)</u>
Investing Activities	
Purchase of Certificates of Deposit	(254,538)
Property and Equipment Additions	(61,562)
Mortgage Principal Payments Received	<u>64,195</u>
Net Cash Provided (Used) by Investing Activities	<u>(251,905)</u>
Financing Activities	
Borrow on Bank Line of Credit	179,674
Mortgage Notes Related to Property Acquisition	334,014
Repayment of Prior County Note	<u>(10,000)</u>
Net Cash Provided (Used) by Financing Activities	<u>503,688</u>
Net Increase (Decrease) in Cash	(225,530)
Cash Balance at Beginning of Year	<u>411,001</u>
Cash Balance at End of Year	<u>\$ 185,471</u>

The accompanying notes are an integral part of the financial statements.
See Accountant's Report.

EAST PASCO HABITAT FOR HUMANITY, INC.
(A Non-Profit Corporation)
STATEMENT OF CASH FLOWS
June 30, 2007

Supplemental Disclosure of Non-Cash Activities

Issuance of Non-Interest Bearing Mortgage Loans	\$ 71,978
Discount on Non-Interest Bearing Mortgage Loans	<u>(23,624)</u>
Transfer to Homeowners Subject to Non-Interest Bearing Mortgage Loans	<u>\$ 48,354</u>

Non-Cash Contributions and Expense Amounts:

Restore Improvements	\$ 25,000
Construction Services and Fixtures	10,800
Professional Accounting Services	3,360
Rent	24,000
Property for Development	<u>50,214</u>
	<u>\$ 113,374</u>

Interest Paid During the Year	<u>\$ 1,954</u>
Taxes on Income Paid During the Year	<u>\$ 0</u>

The accompanying notes are an integral part of the financial statements.
See Accountant's Report.

EAST PASCO HABITAT FOR HUMANITY, INC.
(A Non-Profit Corporation)
SUPPLEMENTAL SCHEDULE OF FUNCTIONAL EXPENSES
June 30, 2007

	Program Services			Support Services			<u>Total Expenses</u>	
	<u>Home Construction</u>	<u>Family Support Education Ministries</u>	<u>Discounts on Mortgage Originations</u>	<u>Total</u>	<u>Fund Raising</u>	<u>Management & General</u>		<u>Total</u>
Salaries	\$ 113,337	\$	\$	\$ 113,337	\$ 29,097	\$ 17,059	\$ 46,156	\$ 159,493
Payroll Taxes	8,882			8,882	2,121	1,198	3,319	12,201
Contracted Services					250		250	250
Extended Volunteers	7,020			7,020				7,020
Travel, Food & Lodging	13,932			13,932	127	623	750	14,682
Fundraising Supplies/Exp					44,092		44,092	44,092
Building Materials, Lots & Supplies	394,451			394,451				394,451
Mortgage Discounts			23,624	23,624				23,624
Tithing Share with HFHI		20,908		20,908				20,908
Depreciation	2,714	1,603		4,317		4,014	4,014	8,331
Taxes & Insurance	35,989			35,989				35,989
Office Supplies	12,642			12,642	115	8,187	8,302	20,944
Printing & Postage	16,354			16,354	485	2,470	2,955	19,309
Professional Fees	8,989			8,989		2,734	2,734	11,723
Telephone & Fax	2,061			2,061		5,306	5,306	7,367
Utilities	8,030			8,030		10,359	10,359	18,389
Misc. Equipment & Repairs	5,507			5,507		2,483	2,483	7,990
Interest Expense	1,822			1,822		132	132	1,954
Rent						24,000	24,000	24,000
Other Expenses	10,059			10,059	39	1,937	1,976	12,035
Total	<u>\$ 641,789</u>	<u>\$ 22,511</u>	<u>\$ 23,624</u>	<u>\$ 687,924</u>	<u>\$ 76,326</u>	<u>\$ 80,502</u>	<u>\$ 156,828</u>	<u>\$ 844,752</u>

The accompanying notes are an integral part of these financial statements.
See Accountant's Report.

EAST PASCO HABITAT FOR HUMANITY, INC.
(A Non-Profit Corporation)
NOTES TO FINANCIAL STATEMENTS
Year Ended June 30, 2007

NOTE 1. ORGANIZATION AND PURPOSE

East Pasco Habitat for Humanity, Inc., (“Habitat”) (a non-profit corporation) was incorporated on July 13, 1994. Habitat is an affiliate of Habitat for Humanity International, Inc. (“Habitat International”), a nondenominational Christian non-profit organization whose purpose is to create decent, affordable housing for those in need, and to make decent shelter a matter of conscience with people everywhere. Although Habitat International assists with information resources, training, publications, prayer support, and in other ways, Habitat is primarily and directly responsible for its own operations.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING PRACTICES

Basis of Accounting:

The financial statements of the Organization have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

Basis of Presentation:

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, *Financial Statements of Not-for-Profit Organizations*. Under SFAS No. 117, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Support, Revenues and Expenses:

Contributions received and unconditional promises to give are measured at their fair values and are reported as an increase in net assets. The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets, or if they are designated as support for future periods. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activity as net assets released from restrictions. Donor-restricted contributions whose restrictions are met in the same reporting period are reported as unrestricted support.

The Organization reports gifts of goods and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Expenses are recorded when incurred in accordance with the accrual basis of accounting.

Functional Allocation of Expenses:

The cost of providing services have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among the program services, support services, and fund raising functions.

EAST PASCO HABITAT FOR HUMANITY, INC.
(A Non-Profit Corporation)
NOTES TO FINANCIAL STATEMENTS
Year Ended June 30, 2007

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING PRACTICES (CONT'D)

Donated Services, Goods, and Facilities:

A substantial number of volunteers have donated significant hours to the Organization's program services and fund-raising campaigns during the year; however, these donated services are not reflected in the financial statements since the services do not require specialized skills. Donated professional services (which include accounting and construction services) are reflected in the statement of activities at their fair value.

Materials and other assets received as donations for use in home construction are recorded and reflected in the accompanying financial statements at their fair values at the date of receipt.

The Organization opened a retail establishment called Habitat Restore (Restore) which sells, at retail, various remodeling and building supplies to the general public. The store is staffed principally by paid persons, and principally sells items donated to East Pasco Habitat for Humanity, Inc.. Donations to Restore are not valued nor is an inventory of items used for financial reporting purposes in accordance with provisions of SFAS No. 116. A major uncertainty about the existence of value precludes donated items from being recognized at time of donation.

Purchased Goods

Goods purchased for sale in the Restore are stated at the lower of cost or market on a first in, first out basis.

Cash and Cash Equivalents:

Habitat considers all highly liquid investments with an original maturity of three months or less to be cash equivalents.

The Organization has cash balances in various banks in excess of amounts federally insured. The uninsured balances totaled approximately \$150,000 at June 30, 2007. The Organization maintains its cash with high quality financial institutions which the Organization believes limits these risks.

Equipment, Property, and Improvements

The Organization capitalizes all expenditures in excess of \$500 for property and equipment at cost, and contributed property and equipment at fair value at the date of donation. If donors stipulate how long the assets must be used, the contributions are recorded as restricted support. In the absence of such stipulations, contributions of property and equipment are recorded as unrestricted support.

Depreciation is applied over the estimated useful lives of the respective assets on a straight-line basis. Routine repairs and maintenance are expensed as incurred.

Mortgages Receivable:

Mortgages receivable consist of non-interest bearing mortgages which are secured by real estate and payable in monthly installments over the life of the mortgage. Escrow accounts are maintained for each homeowner (restricted bank account) to fund the annual insurance and property tax amounts owed on the respective properties. No allowance for uncollectable amounts is deemed necessary.

EAST PASCO HABITAT FOR HUMANITY, INC.
(A Non-Profit Corporation)
NOTES TO FINANCIAL STATEMENTS
Year Ended June 30, 2007

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

Net Assets:

Net assets consist of unrestricted and temporarily restricted amounts as of June 30, 2007.

The unrestricted amount consists of:

Unrestricted/Undesignated	\$ 1,034,253
Unrestricted/Designated	<u>513,998</u>
Unrestricted Net Assets, Total	<u><u>\$ 1,548,251</u></u>

The designated portion of the unrestricted net assets consists of the net amount of non-interest bearing mortgages held on property transferred to homeowners.

Temporarily Restricted Net Assets, Total:	<u>\$ -0-</u>
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There are no Permanently Restricted net assets as of June 30, 2007.

Transfers to Homeowners:

Transfers to homeowners are recorded at the gross amount of payments to be received by Habitat over the lives of mortgages. Non-interest bearing mortgages have been discounted at 8.06% for the current year based upon prevailing market rates at the inception of the mortgages. Discounts are amortized using the straight line method over the lives of the mortgages.

In addition to the first mortgages, which are recorded as indicated, the organization also receives second or third mortgages and notes related to the transferred properties in an amount which approximates the excess of the fair market value of the homes over the actual amount to be repaid. As long as all terms and conditions related to the first mortgage are satisfied, this amount is forgiven annually based on the expected repayment terms of the first mortgage. No amounts for these second mortgages have been recorded on these financial statements (see also Note 4).

Other Revenues:

Other revenue consists of merchandise sales and other fund raising efforts net of direct costs and gross rental revenue.

Home Construction Costs:

Costs incurred in conjunction with home construction are expensed when the home is transferred to the owner.

Following is a summary of home building activity for 2007:

	<u>Number of Homes</u>	<u>Costs</u>
Homes Under Construction, July 1, 2006	5	\$ 180,577
New Homes Started in 2007	4	341,068
Homes Transferred in 2007	6	<u>(394,451)</u>
Homes Under Construction, June 30, 2007	3	<u>\$ 127,194</u>

EAST PASCO HABITAT FOR HUMANITY, INC.
(A Non-Profit Corporation)
NOTES TO FINANCIAL STATEMENTS
Year Ended June 30, 2007

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

Income Taxes:

Habitat has received exemption from income taxes under Section 501(c)(3) of the Internal Revenue Code under a group exemption letter granted to Habitat International. The Organization has a for profit retail operation (Homestore) which is subject to tax on unrelated business income. At June 30, 2007, Habitat recorded a tax liability of \$8,583 on this unrelated business activity.

Estimates in the Financial Statements:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expense during the reporting period. Actual results could differ from the estimates.

NOTE 3. EQUIPMENT, PROPERTY AND IMPROVEMENTS

Equipment, property and improvements at June 30, 2007 consist of the following:

Restore Improvements and Equipment	\$ 82,040
Construction Equipment	24,835
Office Equipment	55,748
Rental Home	<u>52,253</u>
	214,876
Less accumulated depreciation	<u>(32,244)</u>
Net equipment, property, and improvements	<u>\$ 182,632</u>

Depreciation is applied principally by the straight line method over the item's estimated useful life. Charges to operations totaled \$14,112 for the year ended June 30, 2007.

NOTE 4. PASCO OPPORTUNITY PROGRAM

During a prior year, Habitat entered an agreement with the Pasco County (Florida) Community Development Division for assistance in funding infrastructure improvements related to building lots located in the eastern part of Dade City, Florida. The agreement indicates it is to provide a permanent revolving fund for housing for qualified new home buyers.

As a result of this agreement, Pasco County has filed a first mortgage of \$10,000 each on the fourteen lots involved. This mortgage amount (\$140,000) has not been reflected on these financial statements.

During the year ended June 30, 2007, funds totaling \$109,000 were drawn, and used for development. Properties along with the related mortgage amounts have been transferred to homeowners and Habitat is not liable to Pasco County. The total contracted amount was increased to \$175,000, by agreement dated November 4, 2003. The funding received under this agreement has been reported as grant revenues in the financial statements.

EAST PASCO HABITAT FOR HUMANITY, INC.
(A Non-Profit Corporation)
NOTES TO FINANCIAL STATEMENTS
Year Ended June 30, 2007

NOTE 4. PASCO OPPORTUNITY PROGRAM (CONT'D)

As the completed homes are transferred to the homeowners, the County releases the first mortgage on the property and Habitat records its first mortgage as indicated in Note 2. In addition, the County will require the home buyer to grant a second mortgage on the transferred home and Habitat is required to take a third mortgage position for the balance of the fair market value of the home so transferred. As long as all terms and conditions related to the first mortgage are satisfied, this third mortgage amount is forgiven annually based on the expected repayment terms of the first mortgage.

Pasco County has indicated that their mortgage amounts will be subject to adjustment when the total actual cost of the infrastructure improvements financed by this agreement is determined.

NOTE 5. MORTGAGE NOTES PAYABLE

Mortgage notes payable relate to properties transferred to Habitat and to funding provided by Pasco County Development Division Home Buyer Assistance Program.

Hardee Avenue - House & 2 lots	\$ 50,000
5 Lots included in 20 th Street Project	105,000
Island Avenue Lots # 2 & 3	110,000
Island Avenue Lots # 6 & 7	90,000
Lot at 39303 Coit Road	<u>29,014</u>
	<u>\$ 384,014</u>

Terms of the mortgage provide this funding with 0.00% interest rate.

Subject to County approval, debt amounts will be transferred to applicable home buyers, which will relieve Habitat of further liability related to these debts.

NOTE 6. BANK LINE OF CREDIT

Habitat has entered into a line of credit arrangement with the First National Bank of Pasco. The available line is \$ 250,000 and has a variable interest rate of one-half percent below the Wall Street Journal Prime Rate, currently 7.75%. As of June 30, 2007, Habitat had drawn \$ 179,674 against the line.

This line is a revolving line and Habitat has agreed not to sell, pledge or otherwise encumber its current pool of mortgage loans.

NOTE 7. TRANSACTIONS WITH HABITAT INTERNATIONAL

Habitat annually remits a portion of its contributions (excluding in-kind, designated, and any restricted contributions) to Habitat International. These funds are used to construct homes in economically depressed areas around the world. For the year ended June 30, 2007, Habitat contributed \$20,908 to Habitat International. Such amount is included in program services expense in the Statements of Activities and Changes in Net Assets.

EAST PASCO HABITAT FOR HUMANITY, INC.
(A Non-Profit Corporation)
NOTES TO FINANCIAL STATEMENTS
Year Ended June 30, 2007

NOTE 8. LEASE OBLIGATION

Habitat Restore (see note 2) entered into a lease for its store location. This lease covers a period of three years from July 1, 2005 through June 30, 2008. The lease is renewable for three additional one year periods with adjustments annually based on the CPI index change from the prior year. Minimum annual rentals under this lease are as follows:

Year	Amount
6/30/2008	36,000
Total	<u>\$ 36,000</u>

NOTE 9. RESTORE OPERATIONS

Restore operating costs consisted of the following amounts:

Cost of Goods Sold	\$ 77,019
Salaries and Wages	93,203
Payroll Taxes	7,130
Store Rent	33,000
Travel	5,856
Food and Lodging	385
Office Supplies	5,792
Utilities	2,987
Telephone and Fax	2,551
Small Equipment and Repairs	4,561
Professional Fees	2,500
Depreciation	5,783
Contract Services	1,077
Taxes and Insurance	4,277
Printing and Postage	4,360
Other	<u>5,212</u>
Total	<u>\$ 255,693</u>

NOTE 10. SUBSEQUENT EVENTS

In September 2007, Habitat entered into a lease agreement for new office space in Dade City, Florida. The office space will replace Habitat's current administrative office. Payments under the new lease will be \$44,880 per year with a lease term of five years. Concurrently, Habitat entered into an agreement with Dade City Tours, Inc., in which Habitat will sub-lease its current administrative office to Dade City Tours. In exchange, Dade City Tours has agreed to pay to Habitat a monthly sum equal to the monthly lease payments of Habitat's newly acquired office space.

Judson B. Baggett, CPA, PA

Certified Public Accountants

Judson B. Baggett, MBA, CPA, CVA, Partner
Marci Reutimann, CPA, Partner

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November 30, 2007

Board of Directors
East Pasco Habitat for Humanity, Inc.
Dade City, Florida

We have audited the financial statements of East Pasco Habitat for Humanity, Inc. (a nonprofit organization) as of and for the year ended June 30, 2007, and have issued our report thereon dated November 30, 2007. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Organization's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of East Pasco Habitat for Humanity's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of East Pasco Habitat for Humanity's internal control over financial reporting.

Our consideration of internal control over financial reporting was for the limited purpose described in the preceding paragraph and would not necessarily identify all deficiencies in internal control over financial reporting that might be significant deficiencies or material weaknesses. However, as discussed below, we identified certain deficiencies in internal control over financial reporting that we consider to be significant deficiencies.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects East Pasco Habitat for Humanity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of East Pasco Habitat for Humanity's financial statements that is more than inconsequential will not be prevented or detected by East Pasco Habitat for Humanity's internal control. We consider the deficiency described below to be a significant deficiency in internal control over financial reporting.

Schedule of Significant Deficiencies

1. The organization keeps a separate bank account for escrows such as insurance and taxes being held for the homeowners. During the period, the escrow bank account was not regularly reconciled with the individual escrow ledger accounts. At the end of this year, the individual escrow accounts were not in agreement with the bank account. Failure to regularly reconcile the individual escrow accounts to the cash held for escrow is a significant deficiency.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by East Pasco Habitat for Humanity's internal control.

Our consideration of the internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in the internal control that might be significant deficiencies and, accordingly, would not necessarily disclose all significant deficiencies that are also considered to be material weaknesses. However, we do not believe that the significant deficiency described above is a material weakness.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's financial statements are free of material misstatements, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the Organization's Board of Directors and management and is not intended to be and should not be used by anyone other than these specified parties.


JUDSON B. BAGGETT, CPA PA

EAST PASCO HABITAT
2008-2009 Budget

Income		
301 Cash Contributions		
	Annual Sponsor	10,000.00
	Caravaneers	1,000.00
	Carpenters Club	6,000.00
	Churches	5,000.00
	Civic Clubs	4,000.00
	Collegiate Challenge	7,500.00
	E-Bay	500.00
	General	125,000.00
	Honorarium	600.00
	Memorials	500.00
	Recycling	17,500.00
	Total 301 Cash Contributions	177,600.00
301.02 Grant Revenues		
	Homeowner's Assist. Program	1,120,000.00
	Misc. Grants	10,000.00
	Other	50,000.00
	Tax Incentive Program	229,000.00
	Total 301.02 Grant Revenues	1,409,000.00
	302 In-Kind Contributions	2,000.00
	303 HFHI Cash Contributions	250.00
	310 Sale of Merchandise	325,000.00
310.05 Fund Raise Event Recpts		
	Annual Dinner	50,000.00
	Dining Out	2,500.00
	Ride for Humanity	20,000.00
	Women Build	5,000.00
	Total 310.05 Fund Raise Event Recpts	77,500.00
	312 Rental-Houses	6,000.00
	620 Interest Income	2,500.00
	630 Other Income	15,000.00
	Total Income	2,014,850.00
Expense		
	401 Cost of Merchandise Sold	45,000.00
401.05 Cost-Fund Raising Events		
	401.05.11 Dining Out	1,000.00
	401.05.12 Women Build	2,000.00
	401.05.13 Ride for Humanity	3,500.00
	401.05.2 Annual Dinner	17,000.00
	401.05 Cost-Fund Raising Events - Other	2,000.00
	Total 401.05 Cost-Fund Raising Events	25,500.00
	402 Cost of Homes Transferred	700,000.00
	404 Mtge Disc. Amortized	25,000.00
	405 Land Acquisition	300,000.00
	501 Salaries	340,000.00
	502 Contract Labor	3,000.00
	503 Extd Volunteers	2,000.00
	505 Payroll Expense-Corporate	35,000.00
	511 Travel	15,000.00

EAST PASCO HABITAT
2008-2009 Budget

	512 Food & Lodging	12,000.00
	521 Office Supplies	
	Copier Lease	1,200.00
	Copier Maintenance Warranty	1,300.00
	521 Office Supplies - Other	25,000.00
	Total 521 Office Supplies	27,500.00
	522 Utilities	
	Electric	15,000.00
	Trash Removal	5,000.00
	Water	2,500.00
	522 Utilities - Other	
	Total 522 Utilities	22,500.00
	523 Office Rent	50,000.00
	524 Phone & Fax	15,000.00
	525 Postage & Freight	5,500.00
	531 Taxes & Ins	60,000.00
	532 Repairs	5,000.00
	533 Equipment	
	Inspection/Repair	4,000.00
	Other	1,500.00
	533 Equipment - Other	30,000.00
	Total 533 Equipment	35,500.00
	534 Printing	10,000.00
	535 Subscript, Mbrship & Regist	5,000.00
	541 Legal Fees	5,000.00
	542 Accounting Fees	12,000.00
	553 Interest Expense	11,000.00
	561 Contrib-HFHI	58,800.00
	599 Other Expenses	
	Bank Charges	3,000.00
	599 Other Expenses - Other	5,000.00
	Total 599 Other Expenses	8,000.00
	Total Expense	1,833,300.00
	Net Income	181,550.00