



Medical Transportation

Wheelchair • Ambulance • Stretcher

Family Owned and Operated Since 1973

January 26, 2009

Mr. John J. Gallagher
County Administrator
West Pasco Government Center
7530 Little Road
New Port Richey, FL 34653

10
Chick
1/27/09
2/3/09

Dear Mr. Gallagher,

Please accept this application for a Certificate of Public Convenience and Necessity (COPCN) for Non Emergency Advanced Life Support (ALS) ambulance service in Pasco County.

MedFleet takes great pride in the high quality ambulance and medical transportation services provided to the citizens and healthcare facilities of Pasco County for the past 35 years. We have strived for and achieved creating a service that consistently offers the highest level of performance standards to compliment and support Pasco County Fire Rescue (PCFR). We value this partnership and our hope, with this application, is to allow for the continued development and evolution of this relationship, whereby affording PCFR the enhanced ability to focus greater attention and resources on ensuring residents the finest and most rapid response to their calls for emergency medical services, and concurrently enabling MedFleet the ability to provide the responsiveness necessary for the healthcare facilities to maximize the effectiveness of the care they offer.

MedFleet intends to obtain a COPCN for ALS interfacility ambulance transport service to provide needed services to the hospitals of Pasco County. MedFleet possesses the experience and ability to respond to the demands of its hospital customers and provide the timely service required to effectively operate. Because the peak demand for emergency service coincides with the peak demand for non emergency interfacility service, two situations may occur: First, unnecessary burdens are shouldered by Fire Rescue, thereby straining Fire Rescue's ability to provide Pasco County residents with rapid response to medical emergencies; Second, Hospitals must endure unwanted delays for their patient transports.

RECEIVED

JAN 29 2009

"Quality Without Compromise"

COUNTY ADMIN. OFFICE

MedFleet realizes and understands that ALS inter-facility transportation is not and cannot be a top priority of PCFR, nor should it be. These transports are non-emergent and detract from the emergency service PCFR is set up for and designed to provide. Furthermore, the ALS interfacility calls are originating from private enterprises. The five area hospitals are the primary users of this service and as any privately operated entity, they must seek to operate as efficiently as possible consistent with the provision of quality healthcare services.

ALS interfacility transports are typically either scheduled appointments or out of County transports. Scheduled appointments should be considered time sensitive. It is difficult if not impossible for an entity with its first priority as emergency response to effectively provide scheduled interfacility transfer without diverting needed resources away from the primary mission. Out of County transports typically take three times longer than a local emergency transport to complete. The extended duration of these transports obviously works to compromise an emergency response unit's ability to respond timely to a local event while out of County on a non emergency ALS interfacility transfer.


In order for hospitals to function efficiently, they must have the ability to rely upon the transport services (helicopter, BLS and ALS ambulance, wheelchair transport, taxi cab, etc...) to respond to their requests to move patients out of their facility and free up bed space for new patients. If hospitals do not receive this service consistent with their needs, then their ability to provide the level of definitive care to all in need is compromised. The appropriate level of competition presently exists to ensure effective delivery of service to meet their needs in all the above mentioned areas except ALS interfacility transfers. This one mode of medical transportation is controlled by the Fire Rescue service. This sole provider situation not only presents challenges with the efficient transfer of patients, but it also precludes hospitals from gaining the benefits of competition in the form of favorable rate structures through negotiation with providers of this service.

ALS interfacility ambulance transport is a customer service driven business that is best served by the private sector which possesses the flexibility needed to meet the customers changing needs. The issuance of a COPCN to MedFleet will afford many benefits to the healthcare facilities, residents of our county, and PCFR. The hospitals will receive more timely service on a consistent basis. This will help alleviate Emergency Room overcrowding and delays imposed upon Fire Rescue units waiting for open beds in the ER's. Fire Rescue units will no longer have to endure the extended transport times associated with traveling to out of county destinations for non emergency transfers, thereby improving their ability to respond to local emergencies. The three additional ALS ambulances MedFleet will put in service will be available and better equipped to provide emergency support to the Fire Rescue service when their resources are strained during times of peak demand. Fire Rescue units will be more available and ready for medical emergencies if they are relieved of the obligation to respond to the non emergency needs of the county's five private hospitals.

MedFleet will seek to meet any relevant need identified by its hospital customers. Licensing MedFleet, a locally owned and operated company, to provide ALS interfacility ambulance service will be a win-win to all parties concerned. Valuable private sector jobs will be created, and the revenue generated will remain in Pasco County. Non emergency and emergency services will be expanded by the additional MedFleet ALS ambulances, and enhanced by PCFR's resources remaining in-county and focused on being available for the emergency requests of county residents. PCFR will not only achieve these benefits at no cost, but it will enable them to meet their growing demand for emergency service and potentially defer into the future the cost of placing additional ambulances in-service. Of the three levels of ALS ambulance rates payable by Medicare and private insurers, ALS interfacility service has by-far the lowest reimbursement rate, and the transports take the longest time to complete compared to emergency transports. PCFR derives a very small and declining percent of its overall ambulance transport revenue from providing this service. The growing demand for emergency services, with far larger reimbursement rates, will more than offset any potential loss of revenue by PCFR.

MedFleet is seeking to build upon our 35 year history of collaboration to design a framework that addresses our mutual interests of serving Pasco County residents emergency and non emergency ambulance needs, while being keenly aware of and sensitive to the need for fiscal responsibility. Whether public or private, the difficult economic times we are presently experiencing call for challenging the status quo, looking at things from a new and fresh perspective, and taking different approaches to addressing on-going issues and obligations. One should never take a 'knee jerk' reactionary approach to any issue, but when the public health and safety is concerned, it places an added burden on all concerned to exercise maximum prudence in decision making. This proposal is the product of many years of preparation and has been carefully planned out to address the needs of all parties concerned. The greater extent to which we are successful in working together to eliminate duplicated services, promote efficiency, and focus on our respective specialties, the better stewards of the public's trust we will be. We are optimistic about the opportunity that exists to build upon the past and forge a strong foundation together for Pasco County's future. It is our hope and desire that you share this vision and we are able to move forward together toward the realization of our common goals. Thank you in advance for your consideration of this very important matter.

Sincerely,

A handwritten signature in cursive script that reads "Andrew G. Williams". The signature is fluid and written in dark ink.

Andrew G. Williams
General Manager
MedFleet, Inc.

EXHIBIT "F"

APPLICATION

Certificate of Public Convenience and Necessity for
Ambulance or Medical Transportation Service

TYPE OF APPLICATION

X	NEW
	RENEWAL
	AMENDED

DO NOT WRITE IN THIS SPACE*

Application complete _____
Positive Recommendation to BCC _____
Negative Finding _____
Approved by BCC (date) _____
Disapproved by BCC _____

TYPE OF CONVEYANCE

☒ EMERGENCY AMBULANCE

SPECIFY: ☒ Advanced Life Support ☐ Basic Life Support

NUMBER OF VEHICLES: (1 USED AS BACK UP)

1. Name of Applicant Date:
Address: City ST Zip:
Business phone no#

2. TYPE OF OWNERSHIP (I.E. CORPORATION FOR PROFIT, NONPROFIT, GOVERNMENT ETC)

3. LIST ALL OFFICERS, DIRECTORS & SHAREHOLDERS (USE SEPARATE SHEET IF NEEDED)

NAME	ADDRESS	POSITION
Mary I. Williams	1231 Flora Vista Dr. Trinity, FL 34655	Director
John M. Williams	4800 Sharon Hollow Rd Manchester, MI 48158	President
George B. Williams Jr.	13650 101 Terrace N, Seminole, FL	Director
Andrew G. Williams	7649 Arelli Dr. Trinity FL 34655	Vice President

4. DESCRIBE PREVIOUS EXPERIENCE AND EMPLOYMENT RECORD OF PRINCIPAL OWNER/OPERATOR.

George B. Williams Sr. was the founder of MedFleet, Inc., and a pioneer in the field of non-emergency medical transportation in the Tampa Bay area by starting the first private transportation service for the disabled on the west coast of Florida, Wheelchair Transport Service, Inc. in 1973. In 1993 the Williams family acquired PTS Ambulance of Pasco County and renamed the company MedFleet. Since commencing operation on May 19, 1993, MedFleet has continually strived to offer the highest quality of service. George B. Williams Sr. passed away September 11, 2002, but his children and dedicated employees, whom have benefited greatly from his guidance and moral and ethical example, continue to carry on his legacy. MedFleet and its predecessor PTS, have faithfully served the citizens of Pasco County with high quality and compassionate emergency and non-emergency medical transportation services since 1974. We take great pride in providing these services and appreciate the opportunity to be of on-going service to Pasco County residents and visitors.

5. LIST THE ADDRESS AND/OR DESCRIBE THE LOCATION OF YOUR STATION AND ALL SUBSTATIONS (ATTACH A SEPARATE SHEET IF NECESSARY).

MedFleet's main operation center is located at 5334 Sunset Rd in New Port Richey FL 34652. The administrative and operational functions are performed at this location. MedFleet maintains an East Pasco station located at 13020 Fort King Rd 1st floor Dade City FL 33525 on the campus of Pasco Regional Medical Center. Ambulances are strategically posted throughout the county to provide the most optimal response times.

6. DESCRIBE THE PROPOSED GEOGRAPHIC AREA OR AREAS TO BE COVERED BY YOUR SERVICE. ILLUSTRATE BY USE OF ATTACHED MAP.

MedFleet will continue to provide services throughout all of Pasco County as it has since its inception. (See map)

7. DESCRIBE TYPE AND NUMBER OF VEHICLES ORGANIZATION WILL USE FOR (A) OPERATION AND (B) BACKUP

It is our intention to upgrade four of the nine BLS ambulances to the ALS level. Three ALS ambulances will be in service everyday and one will be used as a back up vehicle.

8. HOURS AND DAYS OF OPERATION

24 hours per day-365 days per year

9. DESCRIBE TYPE OF PERSONS THAT YOU PROPOSE TO TRANSPORT

MedFleet is proposing to transport patients in non-emergency situations who may need Advanced Life Support (ALS) monitoring, interventions, or medications. The patients we propose to transport are generally stable but in need of care beyond the scope of practice of an Emergency Medical Technician (EMT-B). The ALS ambulance will be attended by state licensed Paramedics (EMT-P) whose scope of practice includes, but is not limited to, IV initiation, cardiac monitoring, intubations, and medication administration. The typical non-emergency ALS transport is a patient going for a cardiac catheterization procedure, or a transfer from one hospital to another because the needed services are not available at the originating facility.

10. DESCRIBE RATE STRUCTURE AND METHOD OF COLLECTION OF FEES

Description	Base	Mileage	Oxygen
ALS1 NON EMERGENCY	350.00	9.00	40.00
ALS1 EMERGENCY	450.00	9.00	40.00
ALS2 EMERGENCY	600.00	9.00	40.00
SCT/CRITICAL CARE	750.00	9.00	40.00
TREATMENT WITH NO TRANSPORT	150.00		40.00
WAIT TIME FIRST 30 MINUTES NO CHARGE	75.00		
EA ADD'L ½ HOUR			

11. DESCRIBE HOW SERVICES WILL BE ACCESSIBLE TO THE INDIGENT

MedFleet is currently a Pasco County provider of non-emergency medical transportation services for the area V Medicaid program. MedFleet will, to the best of its ability, extend its services to all who request them, regardless of their financial status.

12. ANY ADDITIONAL INFORMATION THAT MIGHT BE PERTINENT, SUCH AS OPERATIONAL PROCEDURES, QUALIFICATION OF PERSONNEL AND PROCEDURE FOR MAINTENANCE OF VEHICLES.

MedFleet has a long history of providing high quality non-emergency Advanced Life Support (ALS) ambulance service to Pasco County healthcare facilities. In 2000, MedFleet became the first private ambulance service to provide non-emergency ALS ambulance service ("Service") for Regional Medical Center Bayonet Point. The primary purpose of the Service was to transport patients to and from Bayonet Point for cardiac related procedures as well as diagnostic services such as MRI and CT scans. Bayonet Point originally utilized the Fire Rescue services in Pasco and Hernando counties for transport, but when timeliness of service proved to be a recurring issue, they obtained a limited COPCN in Hernando and an exemption to the COPCN requirement in Pasco to operate the Service in-house. In 2000, Bayonet Point made the decision to have the service professionally managed by a private ambulance service, and MedFleet was selected. We managed this operation until 2004.

In 2005, Morton Plant Northbay Hospital requested that we submit a proposal to operate an ALS interfacility ambulance service that they intended to initiate. The reasons cited by Northbay included a plan to initiate cardiac services, a desire to keep patients in their network of healthcare facilities, and the inability to rely upon the Fire Rescue service for timely service. MedFleet was selected as their operator, and we continue to provide this service at the present time.

Throughout MedFleet's history, information technology has been employed extensively to enhance the quality of our services and to promote the efficient operation of the company. In recent years many technologies that were previously cost prohibitive to all but the larger entities have reached price points that small enterprises can afford. A new state of the art computer aided dispatch (CAD) system was developed and installed in '07. All MedFleet vehicles are now equipped with laptop computers that communicate data to and from our CAD system. Vehicles are equipped with permanently mounted wireless modems that enable continuous reliable data flow and global positioning satellite (GPS) capability. Through the use of this technology, the exact location of MedFleet vehicles is displayed on large wall mounted computer monitors in the Dispatch Center. The dispatcher is provided the ability to accurately assign the closest available vehicle. The patient information is instantly sent to the laptop computer in the ambulance. A map is displayed on the laptop to assist the crew in quickly obtaining optimal directions to scene locations, thereby decreasing response times. In the interest of improving the

delivery of EMS Service in Pasco County, MedFleet will share all available technology in collaboration with Pasco County Fire Rescue.

As evidence to MedFleet's commitment to employ all means possible to ensure the safety and security of MedFleet patients, employees, and the general public, we implemented The Drive Cam Driver Safety Program in '08. Cameras have been permanently mounted in the front of each ambulance that captures the video and audio of every reportable driving incident. The files are downloaded daily, reviewed and graded by safety professionals and electronically sent to our office for follow up action. We have experienced a significant decrease in preventable driving related incidents and complaints as a result of this program.

MedFleet staff is currently in the process of research and development for an Electronic Patient Care (EPCR) solution to replace hand written patient records. This program will equip the EMT's in the field with specialized tablet computers with the appropriate software application to enable them to perform more thorough patient assessments in less time and provide the hospitals with higher quality documentation to use in the treatment of patients in the Emergency Departments. MedFleet hopes to fund this through a combination of company funds and State EMS Grants. If awarded the grants, the EPCR program should be in full operation before year-end '09.

13. ATTACH COPIES OF FINANCIAL STATEMENTS.

See attached.

14. PROVIDE A TWO-YEAR PRO-FORMA BUDGET.

See attached.

15. IF APPLICATION IS FOR RENEWAL, EXPLAIN HOW PROPOSED SERVICES DIFFER FROM CURRENT SERVICE IF APPLICABLE.

N/A

CERTIFICATION AND NOTARIZATION

The information presented herein is, to the best of my knowledge, complete and correct, and accurately describes the purpose and objective for applying for a Certificate of Public Convenience and Necessity. I understand that any substantial change in the proposed project under review may result in a new review being required.

It is further understood that the Board of County Commissioners may require additional information in order to complete the review of this project.

Andrew J. Williams
Name

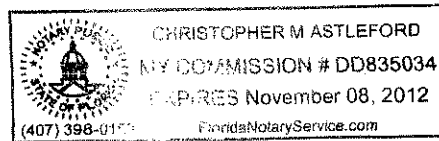
General Manager
Title

1/26/2009
Date

Sworn to and subscribed before me this

26 Day of January, 2009

[Signature]
Notary Public
State of Florida at large



My commission Expires: 11/8/2012

MEDFLEET, INC
Balance Sheet as of December 31, 2007

ASSETS

-----Current Assets-----	
Cash	117,525
Accounts Receivable	466,914
Prepaid Expense	50,519
Other Receivables	149,680
Property & Equipment	570,861
Other Assets	7,600
Total Current Assets	<u>1,363,099</u>

LIABILITIES

-----Current Liabilities-----	
Accounts Payable	108,781
Accrued Expense	38,298
Bank Notes	176,204
Total Current Liabilities	<u>323,283</u>

-----Long Term Liabilities-----	
Bank Notes	186,655

EQUITY

-----Stockholders Equity-----	
Shareholders Equity	488,758
Year To Date Net Income	364,403
Total Liabilities & Equity	<u>1,363,099</u>

MEDFLEET, INC
Income & Expense Statement

12 months ended
December 31, 2007

-----REVENUE-----

REVENUE - GROSS SALES	3,933,406
CONTRACTUAL DISCOUNTS AND WRITE OFFS	<u>-622,117</u>
Total Revenue	3,311,289

-----EXPENSE-----

OPERATING EXPENSE	2,142,584
ADMINISTRATIVE EXPENSE	<u>886,908</u>
	3,029,492

Net Income From Operations	<u>281,797</u>
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NET INCOME

-----OTHER INCOME & EXPENSE-----

OTHER INCOME	82,606
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Net Income	<u><u>364,403</u></u>
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Medfleet, Inc
COPCN Application adding ALS Projection
January, 2009

	Projection for December 31, 2009			Projection for December 31, 2010		
	Project 12 months			Project 12 months		
REVENUE	Original Projection	Add ALS projection	Projection including ALS	Original projection	Add ALS projection	Projection including ALS
REVENUE - GROSS SALES	4,427,417	396,000	4,823,417	4,693,062	472,120	
CONTRACTUAL DISCOUNTS & WRITE OFFS	-958,235	-113,085	-1,071,320	-1,015,729	-124,662	0.19
Total Revenue	3,469,182	282,915	3,469,182	3,677,333	347,458	0.23
EXPENSE						
OPERATING EXPENSE	2,085,764	244,945	2,330,709	2,210,910	281,687	2,492,597
ADMINISTRATIVE EXPENSE	916,669	20,200	936,869	971,669	23,230	994,899
	3,002,433	265,145	3,267,578	3,182,579	304,917	3,487,496
						0.15
Net Income From Operations	466,749	17,770	484,519	494,754	42,541	537,295
NET INCOME						
OTHER INCOME & EXPENSE						
OTHER INCOME	22,321	0	22,321	49,425	0	49,425
Net Income	489,070	17,770	506,840	544,179	42,541	586,720



Medical Transportation
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Family Owned and Operated Since 1973

December 2, 2008

Mr. John J. Gallagher
County Administrator
West Pasco Government Center
7530 Little Road
New Port Richey, FL 34653

Dear Mr. Gallagher,

As per exhibit D of Resolution 84-98, MedFleet, Inc., a private for-profit ambulance company serving all of Pasco County for thirty-five years, seeks a Certificate of Public Convenience and Necessity (COPCN) for Advanced Life Support (ALS) ambulance service.

MedFleet has provided high quality Basic Life Support (BLS) ambulance transport services to Pasco County residents and visitors since 1993, and its predecessor, PTS Ambulance, since 1974. Throughout this time, it has been this company's goal to demonstrate its overwhelming commitment to the highest standard of service and care to its patients and customers. This goal has been attained and we have earned the right to now offer a full scope of ambulance services.

MedFleet personnel have held discussions with the stakeholders throughout the healthcare community and gained broad support for the need, value, and benefits of issuing MedFleet an ALS COPCN. We will demonstrate in our formal application to be submitted prior to January 31, 2009 how our plan will improve both emergency and non emergency ambulance services in Pasco County while putting a high priority on fiscal responsibility.

MedFleet currently operates a total of nine ambulances, with six to seven typically in-service each day. Services are provided county wide twenty-four hours a day seven days a week. We propose to add two ALS licensed ambulances and upgrade two BLS units to the ALS level for a total of four ALS ambulances. This would give MedFleet a total of eleven ambulances, four ALS and seven BLS.

The rates we propose to charge are as follows:

ALS1 Non Emergency	\$350.00
ALS1 Emergency	\$450.00
ALS2 Emergency	\$600.00
SCT/Critical Care	\$750.00
Per Mile	\$ 9.00
Oxygen	\$ 40.00
Treatment with no Transport	\$150.00
Waiting Time	First 30 minutes, no charge \$75.00 each additional ½ hour

In this time of shrinking budgets and increasing demands for emergency services, it is imperative that we cooperate to the fullest extent, focus our energies on our respective areas of specialty, and utilize all available resources for the benefit of our community. As has always been our practice, we make all of our resources available to support the county 911 emergency and disaster response system.

Thank you for your consideration.

Sincerely,



Andrew G. Williams
General Manager- MedFleet



Medical Transportation
Wheelchair • Ambulance • Stretcher

Family Owned and Operated Since 1973

January 31, 2008

Mr. John J. Gallagher, County Administrator
West Pasco Government Center
7530 Little Road
New Port Richey, FL 34653

Dear Mr. Gallagher,

MedFleet has provided high quality Basic Life Support (BLS) ambulance transport services to Pasco County residents and visitors since 1993, and its predecessor, PTS Ambulance, since 1974. Throughout this time, it has been this company's goal to demonstrate its overwhelming commitment to the highest standard of service and care to its patients and customers. This goal has been attained and we have earned the right to offer a full scope of ambulance services.

MedFleet requests that the County enter into meaningful discussions with us, and other stakeholders in the healthcare community, to develop a framework for the inclusion of MedFleet in the non-emergency ambulance transport of patients in need of Advanced Life Support (ALS) care. Using the voter's mandate to cut government spending as the impetus and the recent EMS Consultant's in-depth study of our county EMS System as the guide, MedFleet desires the opportunity to propose options that will maintain or improve emergency response while spending less out of the County general fund. It is our intention to strive to gain consensus on the value of this endeavor and the optimal method of implementation to achieve the goal of improving and enhancing the overall delivery of emergency medical services in Pasco County.

Upon completion of the formative discussions, MedFleet will submit, and request your support for our petition for a Certificate of Public Convenience and Necessity (COPCN) for Interfacility Advanced Life Support (ALS) ambulance transportation services. It is our intention to demonstrate need for this service, the support of the healthcare community for our licensure, and the benefits of our licensure to be realized by the users of this service and the general public whom we all serve.

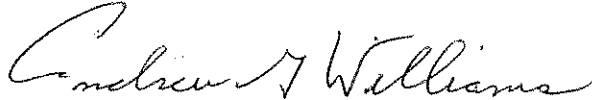
"Quality Without Compromise"

5334 Sunset Road, New Port Richey, Florida 34652
West Pasco/No. Pinellas (727) 849-6849 • East Pasco (813) 782-6104 • Hernando (352) 684-9901
Toll Free (866) 991-9111

In this time of shrinking budgets and increasing demands for emergency services, it is imperative that we cooperate to the fullest extent, utilizing all available resources for the benefit of our community. We are highly confident in our ability to work together toward the realization of a fiscally responsible solution that will improve both the emergency and non-emergency ambulance service in Pasco County. As has always been our practice, we make all of our resources available to support the county 911 emergency and disaster response system.

Thank you for your consideration.

Sincerely,

A handwritten signature in cursive script, reading "Andrew G. Williams". The signature is fluid and written in dark ink.

Andrew G. Williams
General Manager- MedFleet

Cc; County commissioners: Ted Schrader, Pat Mulieri, Ann Hildebrand, Michael Cox, Jack Mariano



PASCO COUNTY, FLORIDA

(727) 847-8008

PUBLIC SERVICES BRANCH
Public Works/Utilities Bldg., Room 108
7530 Little Road
New Port Richey, FL 34654

February 12, 2008

Mr. Andrew G. Williams
General Manager-MedFleet
5334 Sunset Road
New Port Richey, FL 34652

Dear Mr. Williams:

On behalf of Mr. John Gallagher, County Administrator, I want to thank you for your letter dated January 31, 2008. We recognize and appreciate the services that MedFleet has provided to Pasco residents for more than 30 years.

Your letter requested that the County "enter into meaningful discussions" for non-emergency ALS services in light of "voter's mandate to cut government spending...and the recent EMS Consultant's in-depth study...that will maintain or improve emergency response while spending less out of the County general fund." I feel there is a need to clarify key points you raised regarding government spending and the consultant's report.

First, the voter's mandate did not address government spending but was to reduce property taxes. Pasco County Rescue is a fee based system that generates approximately 65-70% of its budget through charges to Medicare, Medicaid, private insurance and private pay. Only 30% of the budget is derived from property taxes. As you and I discussed on December 12, 2007, we are open to any discussion that will assist us in reducing property taxes. However, contracting out or otherwise eliminating some or all of our non-emergency ALS transports may "cut government spending" but it also cuts government revenue even more which then places an even higher burden on property taxes or some other unidentified revenue source. The failure of the consultant to address the potential loss of some \$700,000 in fee revenue is one of two reasons why we have not accepted the report.

We are interested in further discussion of this matter but the results must clearly not require higher property taxes or a loss of rescue units.

We look forward to any suggestions concerning this matter.

Sincerely,

A handwritten signature in black ink, appearing to read 'DRJ', with a stylized flourish at the end.

Daniel R. Johnson
Assistant County Administrator
(Public Services)

cc: Board of County Commissioners
John J. Gallagher, County Administrator
Michele Baker, Chief Assistant County Administrator
Anthony F. Lopinto, Emergency Services Director

DRJ/cw
PS08-034



PASCO COUNTY, FLORIDA

(727) 847-8008

PUBLIC SERVICES BRANCH
Public Works/Utilities Bldg., Room 108
7530 Little Road
New Port Richey, FL 34654

February 18, 2008

Andrew G. Williams
General Manager-MedFleet
5334 Sunset Rd
New Port Richey, FL 34652

Dear Mr. Williams:

This correspondence is in further response to your letter dated January 31, 2008. To avoid any confusion going forward, the County would like to confirm its position in this regard.

Your letter was delivered to the County Administrator's office on the last day of the deadline for the submission of applications for a Certificate of Public Convenience and Need (COPCN) to provide ambulance service within the County. Since MedFleet is already in possession of a COPCN for BLS services that is valid until 2009, the County views your letter simply as a request to enter into discussions about the future of emergency medical services in Pasco County.

If, however, your letter was submitted to serve as a letter of intent to pursue a COPCN in 2008 for additional or expanded ambulance services within Pasco County it will not be accepted as such. Chapter 38 of the Pasco County Code of Ordinances and the instructional packet for submission clearly delineate the timelines and required documents for application of a COPCN. Your letter does not include the minimum requirements set forth therein to serve as a letter of intent or as an application for a COPCN.

As stated in the above referenced Code, the County Administrator has designated the Director of the Emergency Service Department as the point of contact for matters related to COPCNs and ambulance service within Pasco County. If you have any further questions or need assistance in future applications, please contact Chief Anthony F. Lopinto at 813-929-1250.

The County appreciates your long term commitment to providing your services to the people of Pasco County.

Sincerely,

A handwritten signature in black ink, appearing to read 'DRJ', is written above the printed name.

Daniel R. Johnson
Assistant County Administrator
(Public Services)

cc: Board of County Commissioners
John J. Gallagher, County Administrator
Michele Baker, Chief Assistant County Administrator
Anthony F. Lopinto, Emergency Services Director
Jane Fagan, Assistant County Attorney

DRJ/CH/cw
PS08-035



Charlie Crist
Governor

Ana M. Viamonte Ros, M.D., M.P.H.
Secretary of Health

February 26, 2007

Mr. Andrew G. Williams
MedFleet Systems, Inc.
5334 Sunset Rd.
New Port Richey, FL 34652

Dear Mr. Williams:

Congratulations on your outstanding Compliance Monitoring site survey conducted by the Bureau of Emergency Medical Services on February 22, 2007. We found no deficiencies during our site survey. Your vehicles and service records were outstanding. Thank you for being a role model of excellence as an EMS provider in the state of Florida.

Also, please extend my sincere gratitude to your staff for their assistance and for the overall contribution to your service and community. Your continued support of emergency medical services is deeply appreciated.

Sincerely,

A handwritten signature in cursive script, reading "John C. Bixler".

John C. Bixler, Paramedic, RN, BSN
Chief, Bureau of EMS

JCB/wnp
cc: Thomas L. Edwards, D.O., Medical Director

ACORD™ CERTIFICATE OF LIABILITY INSURANCEDATE (MM/DD/YYYY)
5/01/2008PRODUCER
Cindy Elbert Insurance Services Inc
3320 W. Cheryl Dr. Ste B-220
Phoenix, Arizona 85051

602-942-3900

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION
ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE
HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR
ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.INSURED
Medfleet Systems, Inc.5334 Sunset Rd.
New Port Richey, FL 34652

INSURERS AFFORDING COVERAGE

NAIC #

INSURER A: Empire Fire & Marine Insurance

21326

INSURER B:

INSURER C:

INSURER D:

INSURER E:

COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING
ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR
MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH
POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSURANCE TYPE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YYYY)	POLICY EXPIRATION DATE (MM/DD/YYYY)	LIMITS
A <input checked="" type="checkbox"/> GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> Prof. Liability GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC	CL314457	5/01/2008	5/01/2009	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 3,000,000 PRODUCTS - COMP/OP AGG \$ 3,000,000
A AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS	CL314456	5/01/2008	5/01/2009	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
GARAGE LIABILITY <input type="checkbox"/> ANY AUTO				AUTO ONLY - EA ACCIDENT \$ OTHER THAN AUTO ONLY: EA AGG \$ AGG \$
EXCESS/UMBRELLA LIABILITY <input type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE DEDUCTIBLE RETENTION \$				EACH OCCURRENCE \$ AGGREGATE \$ \$ \$ \$
WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? If yes, describe under SPECIAL PROVISIONS below OTHER				WC STATUTORY LIMITS <input type="checkbox"/> OTH-ER <input type="checkbox"/> E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES / EXCLUSIONS ADDED BY ENDORSEMENT / SPECIAL PROVISIONS

Verification of Insurance

CERTIFICATE HOLDER

Pasco County Emergency Serv.
4111 Land O' Lakes Blvd. #208
Land O' Lakes, FL 34639

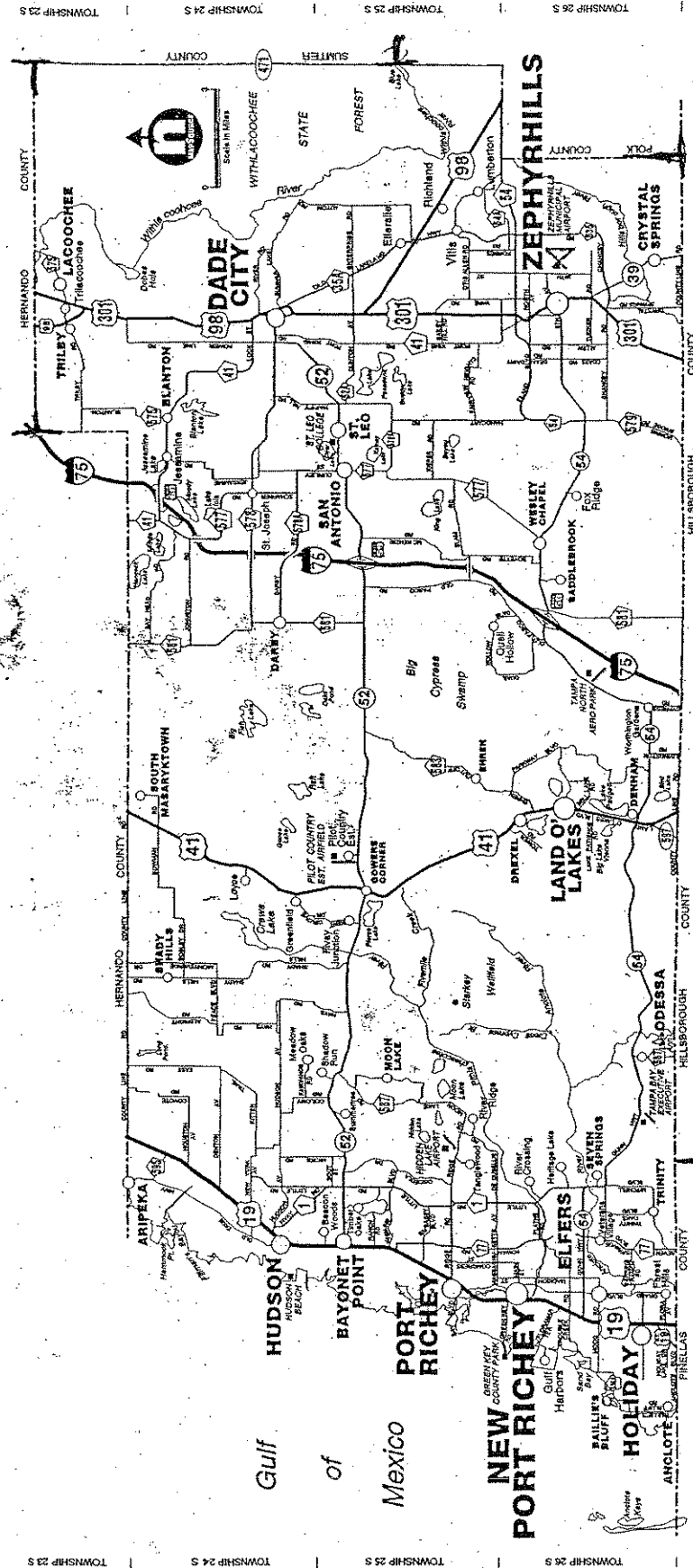
CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION
DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 10 DAYS WRITTEN
NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL
IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR
REPRESENTATIVES.

AUTHORIZED REPRESENTATIVE

PASCO COUNTY

RANGE 15 E | RANGE 16 E | RANGE 17 E | RANGE 18 E | RANGE 19 E | RANGE 20 E | RANGE 21 E | RANGE 22 E



TOWNSHIP 23 S

TOWNSHIP 24 S

TOWNSHIP 25 S

TOWNSHIP 26 S

TOWNSHIP 23 S

TOWNSHIP 24 S

TOWNSHIP 25 S

TOWNSHIP 26 S



2008-09

AMBULANCE VEHICLE LOG

ID	YEAR	MAKE	MODEL	TYPE	PERMIT#	TAG#	MILEAGE
138	2006	FORD	E350	MINI MOD	3911	U7182P	100,000
145	2005	FORD	F350	1	3950	U6365G	42,000
150	2006	FORD	E350	2	4002	U6375G	110,000
152	2006	FORD	E350	2	4003	MFY94L	129,000
154	2007	FORD	E350	2	4081	U6058G	53,408
155	2006	FORD	E350	2	4083	U6077G	56,177
156	2006	FORD	E350	2	4082	U6112G	53,100
159	2008	FORD	E350	2	4192	U5665G	7,000
160	2008	FORD	E350	2	APPLIED	MFY93L	2,000

MEDFLEET EMPLOYEE LIST 2008-2009

Last Name	First Name	DEPT	Title	Date Hired	Last Name	First Name	DEPT	Title	Date Hired
WILLIAMS	ANDREW	100	GENERAL MANAGER	12/1/2003	JOHNSON	RICKY	600	FIRST RESPONDER	12/1/2006
ASTLEFORD	CHRIS	100	OPERATION MANAGER	2/14/1995	KASSAS	AMER	600	EMT	6/16/2008
FARRIS	CATHY	100	HUMAN RESOURCES	4/28/2004	MADURA	ANDREW	600	EMT	6/5/2008
LEVESQUE	DAVE	600	ADM SUPERVISOR	1/22/2008	MARANDO	JEFFREY	600	EMT	4/11/2005
PALIN	MICHAEL	100	MARKETING	12/18/2007	MCINTOSH	MICHELLE	600	EMT	8/18/2003
KURZHALS	MARY	400	BILLING	9/11/2007	MENDOZA	SAUZ	600	EMT	11/11/2008
MIDOLO	KATHRYN	400	BILLING	5/27/2008	O'REILLY	RYAN	600	EMT	7/10/2007
RODGERS	MARKIE	400	BILLING	10/3/2003	QUINN	THOMAS	600	EMT	7/10/2008
HERTZOG	AMBERE	500	COMMUNICATIONS	11/24/2008	RAY	CHARLES	600	EMT	8/1/2006
HERTZOG	KATHRYN	500	COMMUNICATIONS	9/25/2007	REEDY	JUSTIN	600	FIRST RESPONDER	11/6/2007
JOHNSEN	NICOLE	500	COMMUNICATIONS	6/25/2007	REEVES	MATTHEW	600	EMT	7/22/2008
LITTLE	BLAIR	500	COMMUNICATIONS	6/25/2007	REYNOLDS	BRANDY	600	EMT	2/6/2008
MEYER	DANIEL	500	COMMUNICATIONS	3/18/2005	RODRIGUEZ	CANDIDA	600	EMT	10/31/2005
SMITH	JERRY	500	COMMUNICATIONS	3/18/2005	SCHULTZ	JAMES	600	PARAMEDIC	6/13/2005
SPENCER	MAURICE	500	COMMUNICATIONS	7/23/2008	SHAW	DENNIS	600	EMT	10/11/2006
WILLIAMS	KELLY	500	COMMUNICATIONS	6/23/2008	SHIHADAH	MICHAEL	600	PARAMEDIC	11/14/2005
WYNNE	JENNIFER	500	COMMUNICATIONS	9/24/2007	SMITH	CHRISTOPHER	600	FIRST RESPONDER	11/14/2007
CAMACHO	CHRIS	600	FIRST RESPONDER	11/12/2007	SOLOMON	CHRISTIAN	600	EMT	5/24/2007
CARAVOULIAS	KENT	600	EMT	11/11/2008	STRZELCKI	JASON	600	EMT	7/15/2008
CASAGRANDE	KYLEE	600	EMT	8/16/2007	THOMAS	FRANCIS	600	EMT	7/10/2007
CHIARY	BRIAN	600	EMT	7/25/2006	TUTTLE	JAMES	600	EMT	6/17/2008
COLLINS	ERIC	600	EMT	11/10/2008	VIRGILIO	VICTOR	600	EMT	1/29/2008
DEPRISCO	CHARLES	600	FIRST RESPONDER	6/16/2008	WOJDAC	KATIA	600	EMT	4/15/2008
FIVECOAT	CURTIS	600	EMT	7/8/2008	WOOD	DAVID	600	EMT	7/31/2008
FREDA	DAVID	600	EMT	5/15/2007	KINZIE	JOHN	600	EMT	12/4/2008
FULARZ	DAVID	600	PARAMEDIC	11/5/2007	SIROIS	TIMOTHY	600	EMT	12/17/2008
ALLEN	SCOTT	600	EMT	6/11/2001	BURDETTE	WILLIE	700	WHEEL CHAIR DRIVER	2/21/2007
ASHBAUG	VICKIE	600	EMT	7/22/2008	COLWELL	WILLIAM	700	FIRST RESPONDER	2/20/2008
AVILA	MICHAEL	600	EMT	3/30/2007	COOPER	SUZANNE	700	WHEEL CHAIR DRIVER	7/6/2006
BANDL	LISABETH	600	EMT	7/10/2007	CRAWFORD	WILLIAM	700	WHEEL CHAIR DRIVER	1/10/2004
BATEMAN	KELLY	600	EMT	4/28/2008	CUTHBERT	SALLIE	700	WHEEL CHAIR DRIVER	11/11/2008
BATEMAN	JONATHAN	600	FIRST RESPONDER	11/11/2008	BULLOCK	RAY	700	FIRST RESPONDER	12/15/1993
BENAVIDES	ANDRE	600	EMT	5/27/2008	LANG	MAX	700	WHEEL CHAIR DRIVER	11/14/2007
BEZARES	GUALBERTO	600	PARAMEDIC	7/24/1998	LONG	ROBERT	700	FIRST RESPONDER	3/19/2007
BICKNELL	JESSE	600	EMT	4/15/2008	LYON	ELLEN	700	WHEEL CHAIR DRIVER	3/20/2007
GAGNON	KENNETH	600	EMT	4/15/2008	MCVEY	WILLIAM	700	WHEEL CHAIR DRIVER	5/27/2008
GAROFALO	VINCENT	600	FIRST RESPONDER	5/1/2006	ROCHE	JOHN	700	WHEEL CHAIR DRIVER	8/1/2006
GOODMAN	PHILLIP	600	EMT	2/10/1998	SHIRMER	MEREDITH	700	WHEEL CHAIR DRIVER	11/24/2003
JOHNS	JOHN	600	FIRST RESPONDER	11/1/2005	STALLINGS	MARK	700	WHEEL CHAIR DRIVER	12/16/2008

EMERGENCY MEDICAL SERVICES CERTIFICATE OF PUBLIC CONVENIENCE AND NECESSITY

WHEREAS, MEDFLEET SYSTEMS, INC., PROVIDES QUALITY BASIC LIFE SUPPORT (BLS), INTERFACILITY, NONEMERGENCY TRANSPORT SERVICE TO THE CITIZENS OF PASCO COUNTY; AND,

WHEREAS, THERE HAS BEEN DEMONSTRATED A NEED FOR THE BLS, INTERFACILITY, NONEMERGENCY TRANSPORT SERVICE TO OPERATE IN PASCO COUNTY TO PROVIDE ESSENTIAL SERVICES TO THE CITIZENS OF PASCO COUNTY; AND,

WHEREAS, MEDFLEET SYSTEMS, INC., HAS INDICATED THAT THEY WILL COMPLY WITH THE EMERGENCY MEDICAL SERVICE PROTOCOL FOR ALL BLS, INTERFACILITY, NONEMERGENCY TRANSPORT FOR PATIENTS AND WILL RESPOND TO EMERGENCY SCENES AS REQUESTED BY PASCO COUNTY.

THE PASCO COUNTY BOARD OF COUNTY COMMISSIONERS HEREBY ISSUES A CERTIFICATE OF PUBLIC CONVENIENCE AND NECESSITY TO MEDFLEET SYSTEMS, INC., FOR BLS, INTERFACILITY, NONEMERGENCY TRANSPORT SERVICE IN PASCO COUNTY FOR A TWO-YEAR PERIOD, EFFECTIVE JUNE 2, 2007 THROUGH AND INCLUDING JUNE 1, 2009.

IN ISSUING THIS CERTIFICATE OF PUBLIC CONVENIENCE AND NECESSITY, IT IS UNDERSTOOD THAT MEDFLEET SYSTEMS, INC., WILL PROVIDE BLS, INTERFACILITY, NONEMERGENCY TRANSPORT SERVICES.

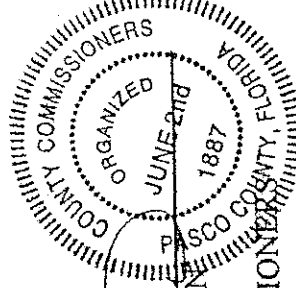
APPROVED

MAY 22 2007

DATE



ANN HILDEBRAND, CHAIRMAN
PASCO COUNTY
BOARD OF COUNTY COMMISSIONERS



000635

STATE OF



FLORIDA

DEPARTMENT OF HEALTH
BUREAU OF EMERGENCY MEDICAL SERVICES
BASIC LIFE SUPPORT LICENSE

This is to certify that

MEDILEET SYSTEMS, INC.
Name of Provider

5334 SUNSET ROAD, NEW PORT RICHEY, FL 34652
Address

has complied with Chapter 401, Florida Statutes and Chapter 64E-2, Florida Administrative Code, and is authorized to operate as a Basic Life Support Service subject to any and all limitations specified in applicable Certificate(s) of Public Convenience and Necessity for the County(ies) listed below:

PASCO

County(ies)

John C. Beller
Chief, Bureau of Emergency Medical Services
Florida Department of Health

Date 02/25/2008 Expires 04/13/2010

This certificate shall be posted in the above mentioned establishment.

NUMBER 09 00005503 4119 BUSINESS CLASSIFICATION LOCAL PASSENGER TRANSPORTAT

FEE 350.00 PENALTY TOTAL 350.00

TOTAL PAID 350.00

ISSUE DATE: SEPTEMBER 10, 2008
EXPIRATION DATE: SEPTEMBER 30, 2009

MED-FLEET SYSTEMS INC

5334 SUNSET RD
NEW PORT RICHEY, FL 34652

City of New Port Richey

BUSINESS TAX RECEIPT

Linda Kann
CITY CLERK

THIS RECEIPT MUST BE EXHIBITED CONSPICUOUSLY AT YOUR PLACE OF BUSINESS

NUMBER 09 00006052 HAZ2 BUSINESS CLASSIFICATION COMPRESSED, LIQUEFIED GASES, S

FEE 75.00 PENALTY TOTAL 75.00

75.00

ISSUE DATE: SEPTEMBER 10, 2008
EXPIRATION DATE: SEPTEMBER 30, 2009

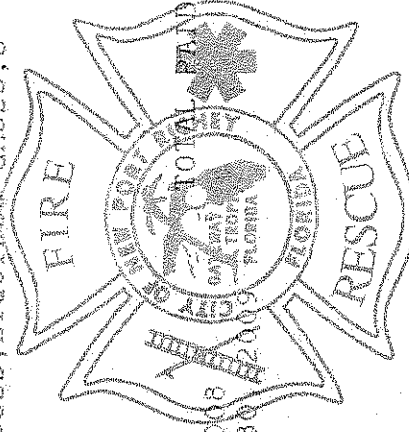
MED-FLEET SYSTEMS INC

5334 SUNSET RD
NEW PORT RICHEY, FL 34652

City of New Port Richey
FIRE DEPARTMENT
Fire Prevention Division

PERMIT
Hazardous Operation

Mr. [Signature]
Fire Chief or Authorized Designee



THIS RECEIPT MUST BE EXHIBITED CONSPICUOUSLY AT YOUR PLACE OF BUSINESS



City of Dade City BUSINESS TAX RECEIPT

13020 FT KING ROAD 105

LOCATION OF BUSINESS

This local business tax receipt must be conspicuously posted
in the place of business.

For transfer of this business tax receipt apply at the City Clerk's Office.

MEDFLEET SYSTEMS INC
5334 SUNSET RD
NEW PORT RICHEY FL 34652

EXPIRATION DATE

9/30/2009

DATE ISSUED

10/01/2008

RECEIPT NUMBER

00143

RECEIPT FOR

SERVICE BUSINESS

BUSINESS TAX FEE: \$ 26.25

This business tax receipt constitutes an annual tax
fee only and shall not be construed as approval or
compliance with building, zoning and other
applicable City, County or State regulations

James D. Class

James D. Class

PASCO COUNTY BUSINESS TAX RECEIPT 2008-09

Issued pursuant and subject to Florida Statutes and Pasco County Ordinances. Issuance does not certify compliance with zoning or other laws. This license must be posted conspicuously in place of business. Expires September 30.

ACCOUNT NO: 007667
SIC CODE: 4119

Mike Olson
TAX COLLECTOR
PASCO COUNTY FLORIDA

TYPE OF BUSINESS:
AMBULANCE SERVICE

MED-FLEET SYSTEMS INC
5334 SUNSET RD
NEW PRT RCHY FL 34652-1738



LOCATION ADDRESS:
5334 SUNSET RD
NEW PRT RCHY

DATE	RECEIPT	AMOUNT
07/24/08	549371	93.75



EMERGENCY MEDICAL SERVICES
ADVISORY BOARD

MINUTES

THE MINUTES WERE PREPARED
IN AGENDA ORDER AS PUBLISHED
AND NOT IN THE ORDER IN WHICH
THE ITEMS WERE HEARD

MARCH 12, 2009 at 7:00 p.m.

WEST PASCO GOVERNMENT CENTER, BOARD ROOM
7530 LITTLE ROAD, NEW PORT RICHEY, FL 34654

Members

Donald Vierling, MD, Chairman - **Absent**
Michael Adams, Vice-Chairman
Todd LaRue
Toni Vineyard
Joseph Pino
Joel Goldberg
Charles Boothby
Carol Cummins

Legal Counsel

Jane Fagan
Assistant County Attorney

I. **CALL TO ORDER**

Acting Chairman Adams called the meeting to order at 7:49 p.m.

II. **ROLL CALL**

Ms. Vickie Perez, Deputy Clerk, called the roll. Chairman Vierling was absent.
Mr. Joel Goldberg arrived at 7:10 p.m.

III. PURPOSE

Election of Officers

Consideration of seven renewal applications and two initial applications for Certificates of Public Convenience and Necessity in Pasco County for 2009-2011.

Acting Chairman Boothby opened the floor to accept nominations for Chairman and Vice-Chairman.

DR. PINO MOVED to appoint Dr. Vierling as Chairman of the EMS Advisory Board; **DR. BOOTHBY SECONDED.**

Acting Chairman Boothby called on the motion; the vote was unanimous and the motion carried.

MS. VINEYARD MOVED to appoint Dr. Adams as Vice-Chairman of the EMS Advisory Board; **DR. PINO SECONDED.**

Acting Chairman Boothby called on the motion; the vote was unanimous and the motion carried.

Acting Chairman Boothby passed the gavel to the newly appointed Vice-Chairman, Dr. Adams.

IV. OPENING OF PUBLIC HEARING

PROOF OF PUBLICATION

Ms. Vickie Perez, Deputy Clerk, noted the proof of publication.

CONSIDERATION OF APPLICATION

I. Air Transport Applicants – Renewal of existing COPCNS

1. Bayfront Medical Center (Bayflite)-Aeromedical Service

Applicant Comment

Mr. Will Schroeder, Chief Bayflite Nurse, Bayfront Hospital, said they had an excellent working relationship with their partners at Pasco Fire Rescue in New

Port Richey. He said they were hoping to continue that relationship for a long time.

Staff recommended approval of renewal of the COPCN application from Bayflite.

VICE-CHAIRMAN ADAMS MOVED approval of Staff's recommendation; **DR. PINO AND DR. GOLDBERG SECONDED.**

Vice-Chairman Adams called on the motion; the vote was unanimous and the motion carried.

2. Tampa General Hospital Aeromed-ALS Aeromedical Service

Applicant Comment

Mr. John Scott, Program Manager for Aeromed, said they had one change in their COPCN. It was the addition of a fourth aircraft to their fleet. He said the only other change would be with the hospital and that it was now a 1,000 bed facility. He said they were continually growing at Tampa General Hospital.

Staff recommended approval of renewal of the COPCN application from Aeromed.

VICE-CHAIRMAN ADAMS MOVED approval of Staff's recommendation; **DR. BOOTHBY SECONDED.**

Vice-Chairman Adams called on the motion; the vote was unanimous and the motion carried.

II. ALS and BLS Ground Transport Applicant-Renewal of existing COPCNS

1. American Medical Response-BLS Inter-facility Non-emergency Transport

Applicant Comment

Mr. Tom Diaz, General Manager of AMR said it was his pleasure to work with the Community. He explained that they provided basic life support for a number of years and this was their standard renewal for their services.

Staff recommended approval of the renewal of the COPCN application from AMR.

VICE-CHAIRMAN ADAMS MOVED approval of Staff's recommendation; **DR. PINO SECONDED.**

Vice-Chairman Adams called on the motion; the vote was unanimous and the motion carried.

2. Medfleet Systems, Inc.-BLS Inter-facility Non-emergency Transport

Applicant Comment

Mr. Andrew Williams, General Manager of Medfleet, explained that they had been a provider in Pasco County since 1993 and they were appreciative of providing services to Pasco County. He explained they had installed GPS systems and laptops in all of their trucks, which had allowed them to provide better services.

Staff recommended approval of the renewal of the COPCN application from Medfleet.

VICE-CHAIRMAN ADAMS MOVED approval of Staff's recommendation; **DR. BOOTHBY SECONDED.**

Vice-Chairman Adams called on the motion; the vote was unanimous and the motion carried.

3. Pasco County Fire Rescue-ALS Transport

Applicant Comment

Mr. Mike Ciccarello, Assistant Chief of Pasco County Fire Rescue, said he had over twenty-nine years of experience in working with Fire Rescue and he was requesting approval for the renewal of the Pasco County Fire Rescue's COPCN. He said they had been providing services to Pasco County since 1975; they currently serve Pasco County with twenty-one ALS ambulances, complimented with twenty-three Engine Companies.

Staff recommended approval of the renewal of the COPCN application from Pasco County Fire Rescue.

VICE-CHAIRMAN ADAMS MOVED approval of Staff's recommendation; **DR. BOOTHBY SECONDED.**

Vice-Chairman Adams called on the motion; the vote was unanimous and the motion carried.

III. ALS Non-transport-Renewals

1. City of New Port Richey

Applicant Comment

Mr. Alex Onishenko, City of New Port Richey Fire Department, said they had provided ALS Non-transport services to the citizen's of New Port Richey for approximately thirteen years. They were requesting the Board's consideration in renewing their application for approval.

Staff recommended approval of the renewal of the COPCN application from the City of New Port Richey.

VICE-CHAIRMAN ADAMS MOVED approval of Staff's recommendation; **DR. LARUE SECONDED.**

Vice-Chairman Adams called on the motion; the vote was unanimous and the motion carried.

2. Zephyrhills Fire Rescue

Applicant Comment

Mr. Keith Williams, Fire Chief, City of Zephyrhills Fire Rescue, said they had been providing ALS Non-transport services to Zephyrhills for approximately four years. He said they had doubled the number of Paramedics within the Department in the last two years. They were now requiring all new hires to become a Paramedic within thirty-six months of being hired for employment.

Staff recommended approval of the renewal of the COPCN from the Zephyrhills Fire Rescue.

VICE-CHAIRMAN ADAMS MOVED approval of Staff's recommendation; **MS. VINEYARD SECONDED.**

Vice-Chairman Adams called on the motion; the vote was unanimous and the motion carried.

IV. ALS Ground Transport Applicants-New Applications for Authority

1. Medfleet-ALS Inter-facility Transport

Ms. Jane Fagan, Assistant County Attorney, noted that the applicant was requesting fifteen minutes for a presentation and that would support a motion for approval.

MS. VINEYARD MOVED approval to allow the applicant fifteen minutes for their presentation; **MS. CUMMINS SECONDED.**

Vice-Chairman Adams called on the motion; the vote was unanimous and the motion carried.

Applicant Comment

Mr. Robert Williams, representative for the applicant, explained what the purpose was. He introduced Mr. Mick Gunderson, who would be giving the presentation.

Vice-Chairman Adams asked if their services had been approved in the surrounding Counties.

Mr. Williams said no, but they did operate the inter-facility ALS transport for Northbay Hospital.

Mr. Mick Gunderson, President of IPS, gave a presentation utilizing the overhead projector. He referred to the ESCi Report. He said that agencies such as Pasco Fire Rescue should have BLS service on the scene within 4 minutes with 90% reliability and the ALS services within 8 minutes with 90% response time reliability. He said it was difficult to meet the required response times with the limited resources available to them. He explained the lack of services available to provide better response times to 9-1-1 calls and that late responses were a crisis every year.

Vice-Chairman Adams advised Mr. Gunderson that his time was running out and that he should focus the rest of his time on justifying the need to acquire their services in Pasco County.

Mr. Robert Williams explained the main focus of the presentation was to stress the need for their services. He said the current response times showed the need to provide better services to the hospitals in Pasco County.

Dr. Pino asked if there was any focus on the number of calls or only on the transport in reference to the 8 minute response time.

Discussion followed regarding the standard time for response. Further discussion followed regarding which hospitals would be served in Pasco County should the applicant be approved.

Staff recommended denial of the application for new services to Pasco County from Medfleet Systems, Inc.

Dr. Boothby noted that this was for non-emergency services; he felt there was confusion regarding the response times. He said he did not care for the way that Mr. Gunderson had twisted some of his numbers in his presentation.

Dr. Pino asked if Pasco County currently billed patients for the use of transport.

Chief Anthony Lopinto, Emergency Services Director, said that the patients were billed for transport.

Discussion followed regarding the criticisms of Pasco County in Mr. Gunderson's presentation. Further discussion followed regarding the response times of Pasco County Fire Rescue and the lack of need for a new provider.

Dr. LaRue noted that there was possibly a need that the Board may not appreciate.

Ms. Vineyard asked Staff to enlighten her on the negatives of approving this application.

Chief Lopinto explained that the objection came from the point that there was no demonstrated need for additional services and the need for user fees. He felt that Pasco County Fire Rescue was providing the necessary services to the citizens of Pasco County. He referred to the response times and why they differed.

Ms. Vineyard asked if this application was not approved if Pasco County Fire Rescue would provide good service and whether or not they would consider this as a possible solution in future years.

Chief Lopinto said absolutely and they would continue to track all the necessary numbers in order to make that determination. He explained that they were seeking methods to provide better service in a timely manner. He felt that there would be something in place by the end of the calendar year.

VICE-CHAIRMAN ADAMS MOVED to vote for approval or denial; **DR. BOOTHBY SECONDED.**

Vice-Chairman Adams counted the voting sheets, the vote was 1 for approval and 6 for denial; the recommendation would be for denial.

2. AMR-ALS Transport

Applicant Comment

Mr. Tom Diaz, General Manager of American Medical Response, gave a brief explanation of their services. He said they were already a Florida state ALS provider and the largest national provider but they were locally driven.

Staff recommended denial of the application for new services from American Medical Response.

VICE-CHAIRMAN ADAMS MOVED to vote for approval or denial; **DR. LARUE SECONDED.**

Vice-Chairman Adams counted the voting sheets, the vote was 1 for approval and 6 for denial; the recommendation would be for denial.

DR. BOOTHBY MOVED to adjourn; **DR. LARUE SECONDED.**

Vice-Chairman Adams called on the motion; the vote was unanimous and the motion carried.

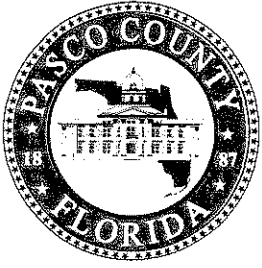
The meeting adjourned at 8:55 p.m.

EMERGENCY MEDICAL SERVICES
ADVISORY BOARD
MARCH 12, 2009

(SEAL)

Prepared by:

Vickie Perez, Deputy Clerk



PASCO COUNTY, FLORIDA

Fax	(813) 929-2756	Emergency Services Department
Land O' Lakes	(813) 929-2750	David "Hap" Clark, Jr., Building
New Port Richey	(813) 847-2411, Ext. 2750	4111 Land O' Lakes Blvd., S-208
Dade City	(352) 521-4274, Ext. 2750	Land O' Lakes, FL 34639-4402

April 1, 2009

The Honorable Jack Mariano
Chairman – District 5
West Pasco County Government Center
7530 Little Road
New Port Richey, FL 34654

Re: Certificate of Public Convenience and Necessity Public Hearing – Recommendation

Dear Chairman Mariano and Board Members:

On March 12, 2009, a public hearing conducted by the Emergency Medical Services (EMS) Advisory Board for the purpose of reviewing a renewal Certificate of Public Convenience and Necessity application, which was approved for:

Medfleet Systems –Basic Life Support Transport

In compliance with Ordinance Nos. 84-02 and 06-16, the EMS Advisory Board is hereby recommending that the Board of County Commissioners approve the renewal application.

Sincerely,

Michael P. Adams, Ph.d
Vice-Chairman
EMS Advisory Board

cc: Jane M. Fagan, Senior Assistant County Attorney
Daniel R. Johnson, Assistant County Administrator (Public Services)
Anthony F. Lopinto, Emergency Services Director
James M. Ciccarello, Assistant Chief
Charles D. Hitchcock, Rescue Chief

CDH/bcj/jlh